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ANNUAL REPORT
A YEAR IN REVIEW



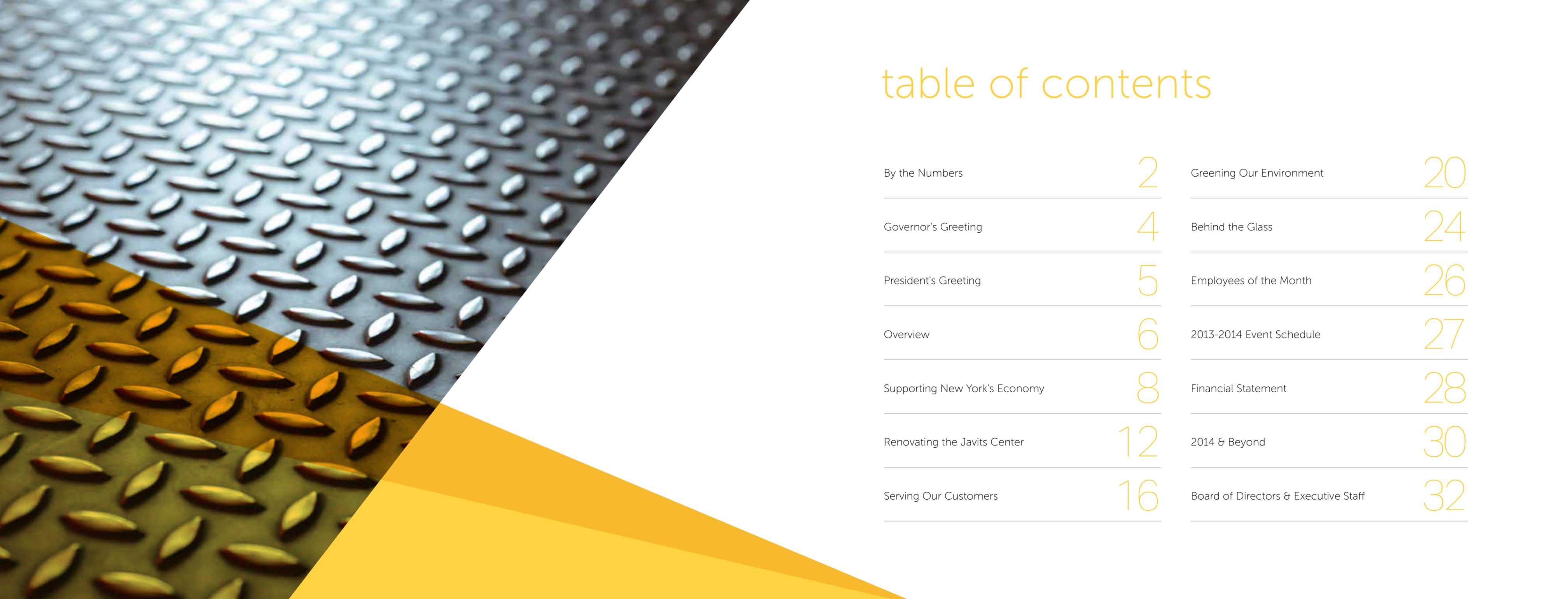


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by the numbers

The Javits Center is more popular than ever—and its success means more business, more jobs and more economic activity for New Yorkers. Located on Manhattan's West Side, the Javits Center is a 24/7 facility that is operated by the New York Convention Center Operating Corporation (NYCCOC), a public benefit corporation. With the building's comprehensive renovation, advanced technological upgrades and a renewed focus on customer service, trade shows are coming to New York to experience all of the excitement and energy the Empire State has to offer.

840,000
SQUARE FEET OF EXHIBITION SPACE

4
FLOORS

102
MEETING ROOMS

400,000
HOTEL ROOM NIGHTS GENERATED

2 MILLION
VISITORS

35,000
COMPANIES EXHIBITED

14,000
JOBS SUPPORTED

\$1.5 BILLION
ECONOMIC ACTIVITY GENERATED



Above statistics reflect annual totals.

Photo © David Sundberg / Esto. All rights reserved.

governor's greeting





STATE OF NEW YORK
EXECUTIVE CHAMBER
ALBANY 12224

ANDREW M. CUOMO
Governor

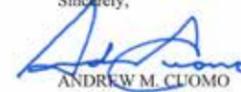
Dear Friends:

The Jacob K. Javits Convention Center fuels the economic engines of the Empire State unlike any other building of its kind.

Generating up to \$1.5 billion in annual economic activity and supporting as many as 14,000 jobs a year, the Javits Center is an asset to our city and state, hosting countless large-scale events that attract businesses and visitors from around the globe. The Javits Center has been an important partner in our efforts to bring more and more companies here to grow and invest in our future.

The comprehensive renovation at the Javits Center has transformed the entire building, including the installation of a new glass facade, a new green roof, and new upgrades to its lighting, mechanical, and telecommunications systems. I saw firsthand the results of the reconstruction during the 2014 New York International Auto Show. The building has never looked better.

On behalf of all New Yorkers, I thank the leadership and team at the Javits Center for your ongoing contributions to our city and state. I look forward to building on our progress in the months ahead.

Sincerely,

 ANDREW M. CUOMO

WE WORK FOR THE PEOPLE
 PERFORMANCE • INTEGRITY • PRIDE

printed on recycled paper

president's greeting





JACOB K. JAVITS CONVENTION CENTER OF NEW YORK®

Dear Friends,

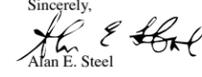
"Pardon our Progress" has been our message to customers at the Javits Center, and it has been exciting to see that progress at all levels of our business. Once again, we've delivered on our mission of creating significant economic impact for the State and the City. We've created new business, supported existing economic engines and enhanced our customer service. As the events business has continued its rebound, we have worked with our customers to ensure that the services they need to be successful are here and available.

Thanks to our colleagues at the Convention Center Development Corporation, we're nearing the completion of our renovation. The building has never looked better, and the Convention Center Operating Corporation's newly focused maintenance program will keep it that way. By listening to and working with our customers, we've learned a lot. The "Culture of Yes" we instituted two years ago has begun to show through, and we are now at another new beginning.

Manhattan's West Side is poised to be New York's newest and most exciting neighborhood. The Javits Center is ready to play our part in that excitement. With new events like the recent "X-Men: Days of Future Past" worldwide film premiere and NBC's "Up Front," with additional business-to-business events like the International Council of Shopping Centers, and with events returning to New York like Lightfair International and Medical Design & Manufacturing East Conference, the Javits Center is busier, and more vibrant, than ever before.

None of our success would be possible without our committed and caring employees, our business partners and our customers. Nor would it be possible without Governor Andrew M. Cuomo, who this year opened the New York International Auto Show, and who later this year will host the first State Conference on International Business Development at the Javits Center. The leadership team thanks each and every one of you for your support.

The Javits Center was built to generate economic activity, meet its operating expenses from internally generated revenues and spur the creation of new jobs and new businesses. I'm pleased to report that we have met our goals once again and look forward to continuing to doing so.

Sincerely,

 Alan E. Steel

655 West 34th Street • New York, New York 10001-1188 • T 212.216.2000 • F 212.216.2588
 javitscenter.com



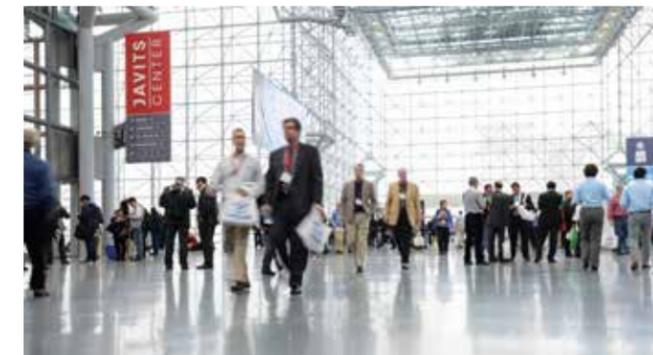
The extension of the 7 Subway will open directly across the street from the Javits Center, connecting the facility to all parts of New York City for the price of a Metrocard.

overview

An inspiring combination of soaring steel and glass, the Javits Center is considered the busiest convention center in the United States. With 840,000 square feet of flexible exhibition space, the convention center can be divided into 10 individual halls that accommodate 150 to 5,000 attendees. Event spaces such as the 15-story Crystal Palace and the River Pavilion offer stunning views that serve as a backdrop for 150 trade shows and special events a year. With a total of 102 meeting rooms, the facility can host any event of any size. Stretching six city blocks, the Javits Center is minutes from Times Square, the Empire State Building, Rockefeller Center and the Theater District. In the coming months, the extension of the 7 Subway will open directly across the street from the Javits Center, connecting the facility to all parts of New York City for the price of a Metrocard.

Operations at the Javits Center are led by an elite team of skilled professionals, including carpenters, cleaners, electricians, engineers, event solution managers, plumbers and teamsters, who coordinate and construct some of the largest trade shows and events in the United States. The Javits Center has instituted performance standards for all employees in order to improve operations throughout the organization, while conducting customer surveys to understand the evolving needs of exhibitors who visit the facility. In an effort to reach new audiences, our exclusive caterer, Centerplate, one of the largest hospitality companies in the world, has recently partnered with luxury caterer Sonnier & Castle to attract more unique events to the Javits Center.

The one-of-a-kind structure is more energy efficient than at any other time in its 28-year history. We installed a giant green roof, as well as more than 100 energy-efficient HVAC units, to reduce the building's energy consumption. We also partnered with the Audubon Society, Drexel University and Parsons The New School for Design to study the environmental impacts of the 6.75-acre green roof as a part of our focus on improving the quality of life in and around the building.



840,000
SQUARE FEET OF
EXHIBITION SPACE



6.75
ACRES OF NEW
GREEN ROOF



28
YEARS OF
OPERATION



More than two million people visit the Javits Center each year, and as a result, the facility serves as an economic boon and a major tourist destination for the Empire State.

supporting new york's economy

The Javits Center is more than just a building. It serves as an economic generator, a job creator and an exciting hub of commerce for businesses and tourists around the world. Only minutes from thousands of hotel rooms and restaurants, the Javits Center generates a tremendous amount of economic activity for New York City and New York State. The facility is the only major convention center in the country that does not rely on government subsidies for its day-to-day operations—and the work of its men and women serves as a major boost to the Empire State economy. Each year, trade shows, conventions and special events at the Javits Center generate up to \$1.5 billion in economic activity and support as many as 14,000 jobs for New Yorkers—from cab drivers and carpenters to restaurants and retail shops.

Up to 35,000 companies exhibit at the Javits Center each year, leading to the booking of nearly 400,000 hotel room nights—a staggering number by any measure. Whether it's the National Retail Federation's Big Show or the New York International Auto Show, more than two million people visit the Javits Center each year, and as a result, the facility serves as an economic boon and a major tourist destination for the Empire State.

The Javits Center experienced significant economic growth in Fiscal Year 2014, positioning itself on the right track for years to come. With a comprehensive renovation coming to a close and other infrastructure investments, the facility is prepared to host a more diverse group of events and welcome new audiences that will further support its reputation as the Marketplace for the World. In Fiscal Year 2014, the number of trade shows and special events increased by more than 10%, resulting in a gross square foot increase of 3.7 million to 17.9 million, a 26% jump. Total operating revenue increased by 22% to \$152.6 million—both strong indicators of the growing popularity of the Javits Center as a must-see destination for tourists and businesses around the globe.

In Fiscal Year 2014, our 3,300 employees worked approximately 1.7 million hours, representing a 13.3% increase over the prior year. Total operating expenses increased 19.7%, but the revenue increase demonstrates a positive economic outlook in the years ahead.




10%
 INCREASE OF EVENTS AT JAVITS CENTER IN FY2014


\$1.5 BILLION
 ANNUAL ECONOMIC ACTIVITY GENERATED FOR NEW YORK


14,000
 ANNUAL JOBS SUPPORTED BY JAVITS CENTER EVENTS

supporting new york's economy

Since opening in 1986, the Javits Center has become an economic driving force for the Empire State, attracting businesses from around the world which support New York's economy. Trade shows, public shows and special events at the Javits Center generate spending from event delegates, exhibitors and organizers who would not otherwise have spent money in the local economy.

As direct spending from these sources flows through the economy, additional rounds of spending, employment and earnings are generated. The total impacts generated are estimated by applying "multipliers" derived from the economic infrastructure of New York City and New York State to the estimates of initial direct spending. Thousands of New Yorkers depend on our events for sources of employment and business opportunities, making the Javits Center a critical component of the Empire State economy. In calendar year 2013, \$737 million in wages were earned by workers in New York City as a result of events at the Javits Center.

New York City and New York State also benefit from operations at the Javits Center in the form of tax revenues. The primary taxes affected by the Javits Center-related expenditures include sales tax, hotel occupancy tax and personal income tax. The total fiscal benefits to New York State and New York City presented are based on the estimated total expenditures generated by conventions, trade shows and public shows held at the Javits Center in calendar year 2013 and the applicable tax rates.

The completion of the comprehensive renovation at the Javits Center will help to increase these positive economic impacts in the years ahead. With new services, new facilities and a new emphasis on customer service, the iconic structure is enticing new audiences to explore all that the building has to offer—from a state-of-the-art WiFi system to a one-of-a-kind food court to a variety of unique spaces that can be tailored to each customer.

CY2012 CY2013

**Annual Event Activity
Conventions & Trade Shows**

Events	78	86
Delegate Attendance	533,700	595,300
Number of Exhibiting Companies	29,160	32,194

Public Shows

Events	12	16
Show Attendance	1,404,000	1,567,400
Number of Exhibiting Companies	3,472	3,810

**Total Economic Impacts (\$millions)
New York**

Sales	\$1,391	\$1,478
Income	\$685	\$737
Employment	12,600	13,100

State of New York

Sales	\$1,452	\$1,531
Income	\$635	\$682
Employment	14,300	14,800

**Total Fiscal Impacts (\$millions)
New York City**

Sales	\$37.1	\$39.7
Hotel	12.5	13.7
Income	15.0	16.3
Subtotal - City	\$64.6	\$69.7

New York State

Sales	\$32.6	\$34.6
Hotel	1.0	1.0
Income	24.9	27.1
Subtotal - State	\$58.5	\$62.7

Metropolitan Transit Authority

Sales	\$3.1	\$3.3
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Since opening in 1986, the Javits Center has become an economic driving force for the Empire State, attracting businesses from around the world which support New York's economy.

renovating the javits center

When the renovation and expansion of the Javits Center was set in motion, it was critical that this vital upgrade allow operations to proceed so the iconic structure could continue to fulfill its mission of stimulating New York's economy. More than any other facility of its kind, the Javits Center fuels the region's economic engines, and a key element of the project was ensuring that its operations moved forward. Five years, more than \$460 million and one giant green roof later, the wraps are off—and the Javits Center is brilliantly—and breathtakingly—accomplishing its mission.

Taking in the full scope of the monumental project, it's fair to say that the Javits Center hasn't been merely renovated—but revitalized and

reimagined. Reflecting the energy of Manhattan's resurgent West Side, the new Javits Center is the most dazzling industry showcase in New York's most dynamic new neighborhood—now being transformed with the new 7 Subway line extension and Hudson Yards development. Nowhere else will one find all of the ingredients for success on one incomparable stage, right in the heart of the greatest city in the world. All of the energy, creativity, and unlimited economic potential of New York is at our doorstep, with the reconstructed halls of the Javits Center taking center stage.

Working together with the New York Convention Center Development Corporation, construction manager Tishman Construction and architects FXFOWLE and Epstein, we executed a bold, indelible vision for the new Javits Center. Even while the renovation was in progress, the Javits Center maintained its role as the country's busiest convention center, generating billions of dollars of economic activity across the city and state. The transformation of the building is evident everywhere, inside and out. And driven by a strong commitment to sustainability and a focus on efficiency, the repositioned building is pursuing LEED Silver certification.

Highlights of the history-making renovation include:

Construction of the largest green roof in the Northeast

- Spanning 6.75 acres, the state-of-the-art green roof reduces water runoff and heat gain at the convention center, helping to lower the facility's annual energy consumption by 26%.
- The green roof also helps protect the roof membrane, enhances the aesthetics of the building when seen from above and creates a natural wildlife habitat.

New façade, flooring, mechanical and lighting systems

- The Javits Center's existing curtain wall was replaced with 3,722 panels of energy-efficient, high-performing glass, which simplified and lightened the aesthetic of the original façade—making the facility more inviting than ever before.
- The original flooring, which consisted of diamond-patterned Tuscan red terrazzo, has been replaced with soft tones of gray terrazzo—modernizing the interior spaces.

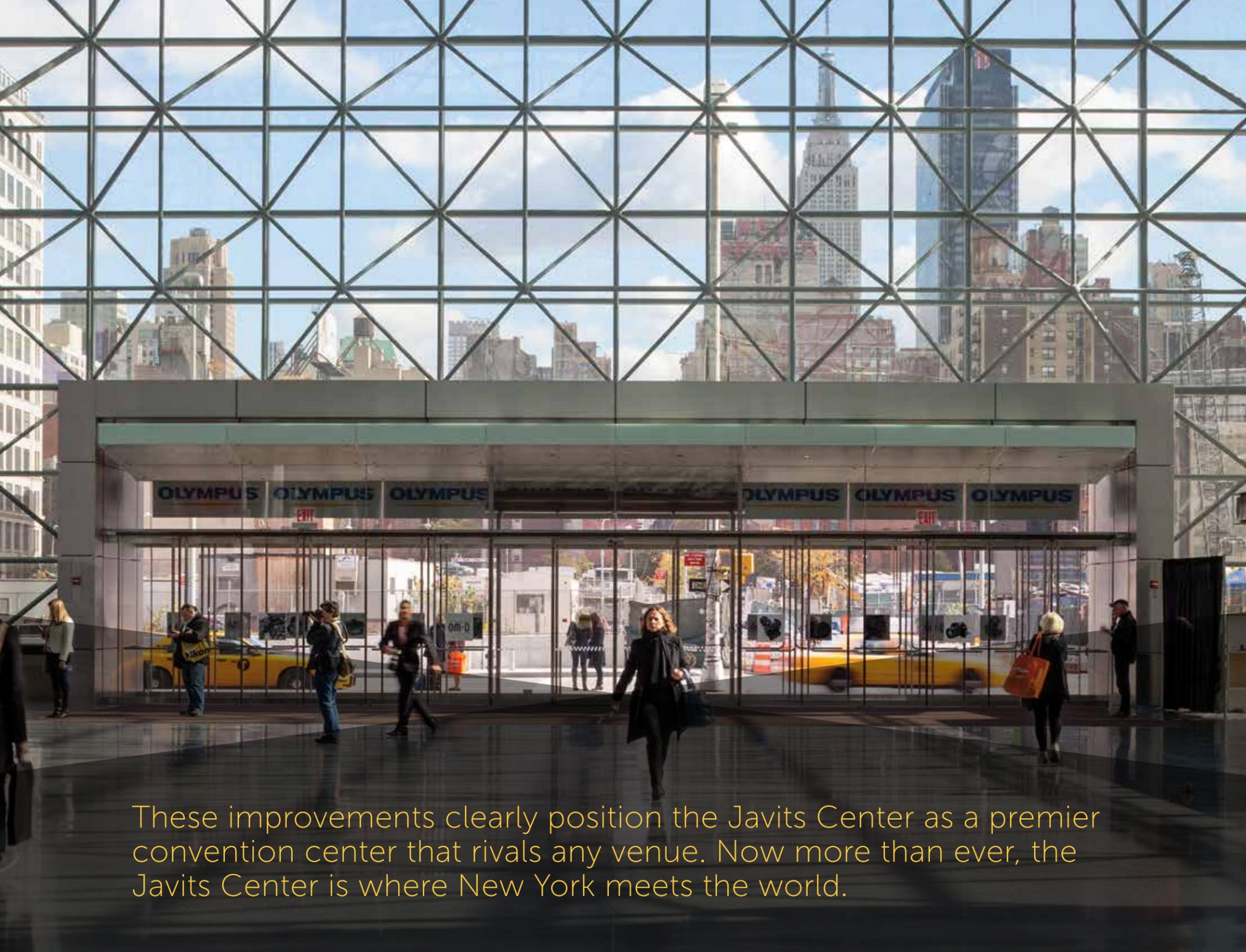


The Javits Center hasn't been merely renovated—but revitalized and reimagined. Reflecting the energy of Manhattan's resurgent West Side, the new Javits Center is the most dazzling industry showcase in New York's most dynamic new neighborhood.


2,400
SKYLIGHT ROOF
PANELS INSTALLED


3,722
NEW GLASS
PANELS INSTALLED
ON THE FAÇADE


110,000
SQUARE FEET IN
NEW JAVITS NORTH



These improvements clearly position the Javits Center as a premier convention center that rivals any venue. Now more than ever, the Javits Center is where New York meets the world.

renovating the javits center

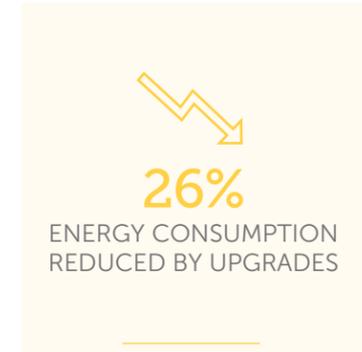
- New mechanical systems have improved the indoor air quality, reduced ambient noise and significantly saved on energy consumption. The building now features an upgraded, high-efficiency HVAC system, which involved the replacement of more than 100 mechanical units, each weighing 20,000 pounds.
- The installation of 2,400 skylight panels allow natural light to permeate the interior spaces and enhance the building's distinctive exterior.

New Javits North

- The construction of this phenomenal 110,000-square-foot, column-free exhibit hall boosts the entire building's prime exhibit space to 840,000 square feet. As a result, the Javits Center moved from 16th to 13th place in the *Trade Show Executive* magazine's World's Top Convention Centers (WTCC) ranking.

In late 2012, Hurricane Sandy deposited up to a foot of contaminated water across 800,000 square feet of the first level of the facility, requiring extensive repairs and replacement of materials. Repairs are expected to be completed by the end of 2014. In order to mitigate future damage, three flood gates were installed at the entry points on 12th Avenue, and there are plans to install additional gates. Central computer equipment, along with telephone and Internet hardware, was also relocated from the first level to the fourth level as a precaution.

For chief executives and business professionals, show managers and meeting planners, as well as millions of tourists and New Yorkers, all of these improvements clearly position the Javits Center as a premier convention center that rivals any venue. Now more than ever, the Javits Center is where New York meets the world.





We have set the standard for major events throughout the world, and our specialized teams of professionals are committed to ensuring each event is an absolute success for its hosts and attendees.

serving our customers

Customer service is a top priority for the Javits Center team. We have instituted a “Culture of Yes” philosophy among our employees that’s designed to emphasize the importance of the customers’ needs, and we have taken significant steps to live up to those ideals. From adding more customer service staff to increasing employee training, we have implemented a number of changes to enhance the customer experience and better accommodate our visitors. We have modernized our elevator banks and restrooms, installed a new concierge desk and added new food kiosks, seating areas and signage to help navigate the building.

As a result, trade shows and special events are scheduling a return to New York in the coming months and years. More than two million people walk through our doors each year—from corporate titans and business executives to comic book fans and college graduates—and each customer has special needs we seek to fulfill. We have set the standard for major events throughout the world, and our specialized teams of professionals are committed to ensuring each event is an absolute success for its hosts and attendees.

NEW MARKETPLACE

The Javits Center is steps away from thousands of restaurants in New York City, but sometimes, customers just want a quick bite that tastes great. That’s why we constructed the Marketplace, a new state-of-the-art food court in the Crystal Place in conjunction with our exclusive hospitality provider, Centerplate. Inspired by the products and diversity of the New York region and developed with celebrated local chefs Dave Pasternak, Roberto Santibañez and Richard Landau, the Marketplace provides made-to-order meals and snacks ranging from classic burgers to Mexican tortas to Vegan fare—all using New York products. It’s the perfect choice for New Yorkers on the go.

Centerplate is a member of the Pride of New York program, which was created by Governor Andrew M. Cuomo to promote the sale of agriculture products grown in the Empire State, as well as food products processed here. Centerplate offers local products in its catering menus and café offerings, such as Red Jacket Juices from Finger Lakes Farm and fresh fruit, granola, fried onions and popcorn from Squeeze Raw Snacks in Brooklyn. Other local farms and businesses include: Benti’s Fresh Bread, Continental Organics and Island Fresh.

From film premieres to fundraising galas, the Javits Center can host any type of event due to its sheer size and versatility. Thanks to a new partnership between Centerplate and New York-based luxury caterer Sonnier & Castle, we are able to service a wide range of culinary demands, making our one-of-a-kind destination the perfect choice for corporate events, intimate gatherings and social functions.

As a part of our renovation project, our partners have received new, modernized facilities in order to maximize the use of our space and improve customer service. A full-service Starbucks, Hudson News, SuperShuttle, FedEx Office and American Express OPEN Business Lounge are all permanent tenants of our building, offering unsurpassed convenience to our customers.



140,000
CUPS OF STARBUCKS
COFFEE SOLD A YEAR



352
NEW PUBLIC CHAIRS
FOR CUSTOMERS



6,937
CASES OF NEW YORK
STATE FOOD AND
BEVERAGES PURCHASED



Our technology experts have partnered with industry leaders and worked closely with customers in order to pinpoint the most effective ways to enhance services at the Javits Center.

serving our customers

NEW TECHNOLOGY

From underground subway networks to wireless networks above, the Javits Center is connecting to everything New York. We have made a significant investment in our technology infrastructure, and as a result, our customers have better wireless and internet access than ever before. Our technology experts have partnered with industry leaders and worked closely with customers in order to pinpoint the most effective ways to enhance services at the Javits Center.

Our advanced antenna system provides cell phone coverage for AT&T and Verizon users. In 2014, the iconic facility will complete an overhaul of our telecommunications systems—turning our halls into state-of-the-art spaces equipped to meet the needs of any event for decades to come.

We're installing a new High Density WiFi system throughout the 2.1 million square-foot building, including more than 700 unique access points across the interior spaces and exterior areas near the entrances. This system will be able to provide WiFi access to more than 70,000 users at a time—more than sold-out crowds at Yankee Stadium and Madison Square Garden combined. Designed and manufactured by Cisco, the new WiFi system is scheduled to be completed by the end of 2014 and will allow millions of customers to order service directly from their mobile device while visiting the Javits Center.

We have also installed fiber optic wiring throughout the building to provide high-speed internet connections for our customers who depend on the Javits Center to conduct millions of dollars worth of business each year. To ensure connectivity, there are multiple and redundant appliances within the network, allowing users to work electronically in a seamless fashion.



703
WIFI ACCESS
POINTS THROUGHOUT
THE BUILDINGS



70,000
USERS CAN ACCESS OUR
WIFI SIMULTANEOUSLY



2.1 MILLION
SQUARE FEET OF AREA
WHERE WIFI IS AVAILABLE



On track to achieve LEED Silver certification, we are meeting the goal of exceeding New York State's mandate of reducing energy and water consumption by 20% by the year 2020 – and reducing office waste by more than the required 10% annually.

greening our environment

The new Javits Center has raised the bar on sustainability through its renovation and expansion—from its high-efficiency glass-encased façade to its energy-saving green roof. When completed, the spectacular green roof will be the second largest of its kind in the United States. Yet even as the epic renovation winds down, the Javits Center's commitment to sustainability continues.



On track to achieve LEED Silver certification, we are meeting the goal of exceeding New York State's mandate of reducing energy and water consumption by 20% by the year 2020—and reducing office waste by more than the required 10% annually.

More than at any time in its history, the Javits Center is poised to sustain a green environment far into the future, thanks to a number of new projects that kicked off in 2013:

- **Green Technology:** Installation of new air-conditioning systems which enable engineers to monitor and adjust the temperature in hundreds of locations for visitors' additional comfort.
- **Energy Dashboard:** Investment in a cutting-edge energy dashboard that allows designated engineers and employees to monitor consumption levels for electric, gas and water. The Energy Dashboard facilitates the tracking of consumption levels, which can be specified by individual meters or time frames. Meter data has been collected since 2010, allowing consumption reduction goals. This program is designed to reduce brownouts in the city during high-demand days—a benefit that can help the Javits Center surpass the state's mandate of 20% reduction in energy consumption by the year 2020.
- **Bird-Friendly Glass:** Installation of thousands of new glass panels, which are not only energy efficient but protect the area's bird population. The pixelated glass panels along the façade and rooftop are designed to prevent birds from sustaining injury by accentuating the structure in front of them. Since the installation, the number of bird collisions has dropped significantly, creating a healthier environment for the West Side community.


6.8 MILLION
GALLONS OF WATER TO
BE COLLECTED ANNUALLY
BY GREEN ROOF


3,627
TONS OF GARBAGE
COLLECTED IN 2013


41.2
TONS OF ORGANIC
MATERIAL COLLECTED
AND TURNED
INTO COMPOST



When completed, the spectacular green roof will be the second largest of its kind in the United States.

greening our environment

In addition to these forward-thinking programs, the advanced recycling practices at the Javits Center have continued to keep large amounts of waste out of landfills.

- **Recycling:** 3,627 tons of garbage were collected from our trash hauler. From that, 1,177.3 tons, or 33%, was diverted from landfills and recycled. To increase diversion rates and reduce plastic waste basket liners, individual trash cans were eliminated in all administrative offices, and employees were encouraged to deposit trash in centralized trash bins labeled "Mixed Recycling" and "Waste Only."
- **Composting:** A state-of-the-art composting program has been managed by Centerplate, our caterer. In 2013, 41.2 tons of organic material were collected by the trash hauler. The organic material is carted offsite and turned into compost, which is sold to farmers and homeowners to supplement their soil.
- **Partnering.** The Javits Center has joined the Green Meeting Industry Council—an important source of sustainability knowledge for the meeting, events and conference industry—and partnered with event producers to increase the sustainability of events.

Like the stunning renovation itself, the development and improvement of the Javits Center's sustainability programs is not just cosmetic. It will help forge a vital, fully functional link between the man-made structure and its environment, contributing to a healthy building, green procurement practices and community outreach.

Our dedication to sustainability embodies everything that the new Javits Center stands for: world-class technological innovation, resourcefulness and an unrivaled commitment to excellence.




1,177
 TONS OF
 GARBAGE DIVERTED
 FROM LANDFILLS


102
 ENERGY-EFFICIENT
 HVAC UNITS INSTALLED

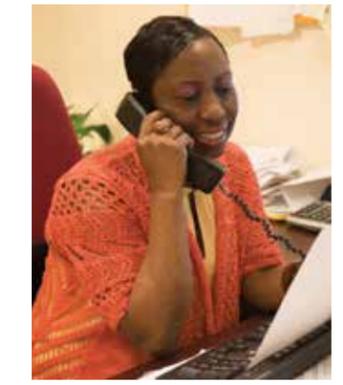

950
 TONS OF CONSTRUCTION
 AND DEMOLITION
 MATERIALS RECYCLED



Facing high stakes and hard deadlines in a high-pressure environment, our dedicated workforce delivers day-to-day quality service that keeps the iconic facility constantly buzzing with new events, new businesses and new people on the show floor.

behind the glass

The foundation of the Javits Center's success is its people. Producing spectacular events inside the country's busiest convention center is a never-ending challenge that requires a special set of skills and determination. Facing high stakes and hard deadlines in a high-pressure environment, our dedicated workforce delivers day-to-day quality service that keeps the iconic facility constantly buzzing with new events, new businesses and new people on the show floor.



Our event solutions teams, administrative units, carpenters, electricians, environmental solutions staff, plumbers, public safety officers and set-up crews work closely with our contractor partners to ensure the expectations of every customer are met. Our workforce reflects the diverse communities of New York and the world with employees speaking at least 17 different languages, including Arabic, Croatian, Farsi, French, Greek, Italian, Mandarin, Pashto, Russian, Tagalog and Urdu.

With two million visitors interacting with more than 100,000 exhibitors at 150 events each year, the Javits Center serves as a global nexus of commerce where relationships are created, recreated and reaffirmed. Our events are constant creators of opportunities, and through those opportunities, businesses are expanded, and jobs are created regionally, nationally and internationally. Known as the Marketplace for the World, the Javits Center has become a magnet for international business since it opened its glass doors in 1986.

Business opportunities depend on quality events and service, and our in-house staff is the best of the best. For exhibitors, conference presenters or attendees, face-to-face marketing occupies a unique place in today's e-commerce-based economies. Face-to-face engagement creates a personal connection and builds trust, creating stronger, more meaningful, and more profitable business relationships. According to Meeting Professionals International, 40% of prospects converted to new customers via face-to-face meetings, and 28% of current business would be lost without face-to-face meetings.

Our staff is committed to maintaining the building in prime condition—on every day, for every event. The Javits Center truly is a place where people make a difference, and where people collaborating with people, make business succeed.



3,300
JAVITS CENTER
EMPLOYEES



17
LANGUAGES SPOKEN
BY OUR STAFF



40,000
ELECTRICAL OUTLETS
INSTALLED A YEAR



employees of the month

Each year, the Javits Center recognizes outstanding work by our staff members.

- Anthony Arguelles
Journeyman, House Carpenter
- Charles Babbino
Journeyman, Show Carpenter
- Maritza Baez
Manager, Human Resources
- Dequan Beaumont
Public Safety Officer
- Kingsley Boakye
Manager, Set-up
- Jody Brooks
Manager, Teamster & Carpenter Operations
- Michael Carey
Assistant General Foreman, Electrician
- Carol Castellaneta
Assistant General Foreman, Electrician
- David Colfield
Public Safety Officer
- David Cunningham
Hi-Lo Operator
- Joseph DeNatale
Journeyman, Show Electrician
- Mariana Florentino
Clerk, Accounts Receivable
- Richard Horan
Foreman, Electrician
- Peter LaBruno
Journeyman, Show Carpenter
- Christopher Lauriello
Journeyman, Show Carpenter
- Gloria Lopez
Full-Time Cleaner
- John Madsen
Foreman, Telecommunications Electrician
- Amrit Maraj
Apprentice, Engineer
- Jose Martinez Jr.
Supervisor, Environmental Solutions
- Kevin O'Dwyer
Journeyman, Show Electrician
- Rory O'Moore
Senior Manager, Event Solutions
- Emmanuel Offin
Manager, Assignments
- Mariyeni Perez
Call-in Cleaner
- Erika Quiroz
Assistant Manager, Exhibitor Solutions Representative
- Israel Rosario
Hi-Lo Operator
- Silvestre Sanchez
Supervisor, Environmental Solutions
- Manny Santos
Senior, Programmer Analyst
- Philip Stattery
Supervisor, Set-up
- Charles Straker
Network Administrator
- Salvatore Strocchia
Journeyman, Show Carpenter
- Anne Tassone
Director, Risk Management
- Geraldo Taveras
Supervisor, Environmental Solutions
- Louis Torres
Supervisor, Environmental Solutions
- Kellie Wadkins
Assistant, Technology Solutions

event schedule

- April 2013**
- 03/29-04/07 New York International Auto Show
- 13-15 American Society For Aesthetic Plastic Surgery Annual Meeting
- 14-16 International Esthetics Cosmetics Spa Show
- 14-16 International Beauty Show
- 17-18 Amazon Web Services User Summit
- 19 Film Shoot Untitled Marc Lawrence Project
- 20-21 New York Green Festival
- 22-23 Inside 3D Printing Conference And Expo
- 23-25 Interphex
- 24-25 Buildings New York
- 26 Big Apple Job Fair
- 28 College Fair NACAC
- 04/30-05/01 Advanced Energy Conference
- May 2013**
- 01-02 Suppliside Marketplace
- 05-07 Accessories The Show
- 05-07 MODA Manhattan
- 05-07 Fame
- 05-07 Fashion 2 Go
- 07 Putting America Back To Work
- 08-09 The ASI Show Inc
- 08-09 ASIS New York City Chapter Trade Show
- 10 Morris Cerullo Crusade
- 11-12 Alfombra Roja VIP Super Sabado
- 13 Robin Hood Dinner Dance
- 15 Dell Parent Conference
- 18-21 International Contemporary Furniture Fair
- 18 Financial Risk Managers Exam
- 18-19 Love Fellowship Tabernacle Services
- 19-22 National Stationery Show
- 19-22 Suppliside
- 19-22 Surtex
- 23 FIT Commencement Exercises
- 24 The New School Commencement Ceremony
- 28 John Jay College Commencement & Graduation Ceremony
- 05/30-06/01 Book Expo America
- 31 BMCC Graduation
- June 2013**
- 01 Medgar Evers College Commencement
- 04 New York City College Of Technology Graduation
- 04 GNYHA Annual Reception And Awards Ceremony
- 05 Festival Of Peace
- 06 LaGuardia Community College Commencement
- 06-08 Apogee Fitness Conference
- 08 Monroe College Graduation
- 08 Metropolitan Graduation
- 10-13 Cloud Computing Expo
- 11 TCI Graduation
- 17 B And H Photo
- 18-20 HBA Global Expo
- 20-22 International Franchise Expo
- 21 Promotion Day
- 25 Edward R Murrow Graduation
- 06/30-07/02 International Fancy Food Confection Show
- July 2013**
- 06-08 New York City Liberty Games
- 09 Law Review Course
- 11-13 Amma Tour
- 12-16 MLB All Star Fanfest
- 16-18 Texworld USA
- 16-18 Home Textiles Fabric Sourcing Expo
- 16-18 International Apparel Sourcing Expo
- 18-22 NACA American Dream Event NY
- 21-23 MRket
- 21-23 Vanguard
- 24-26 Pri Med
- 27-28 The Voice Casting
- 28 Nutrition Club Workshop
- 28-30 JA New York Summer Show
- 30-31 Law Exam
- 30-31 New York Law School Luncheon
- August 2013**
- 04-06 CURVENY
- 04-06 Accessorie Circuit
- 04-06 Intermezzo Collections
- 04-06 Accessories The Show
- 04-06 MODA Manhattan
- 04-06 Fame
- 04-06 Fashion 2 Go
- 07 It Roadmap Conference And Expo
- 17-21 NY Now The Market For Home And Lifestyle
- September 2013**
- 04-06 Rosh Hashanah Services
- 08-09 NY Wholesale Expo
- 09-10 2013 Holiday Buying Show For Bars Restaurants And Retail
- 12 Allianz Investment Forum
- 13-14 Yom Kippur Service
- 15 New York City Church Of Christ Religious Service
- 17-19 Fashion Coterie
- 17-19 Sole Commerce
- 17-19 MODA Manhattan
- 17-19 Accessories The Show
- 17-19 Fame
- 22-25 The Rug Show
- 24-25 SUNY College Night
- 25 Performing And Visual Arts College Fair
- 28-29 Meet The Breeds
- October 2013**
- 01-03 SMX East
- 02-03 Interop
- 03-06 Spectrum New York
- 06-08 Childrens Club
- 10-13 New York Comic Con Anime Festival
- 17 New York Business Expo And Conference
- 18-20 Audio Engineering Society
- 19 PIX Health And Wellness Expo
- 19-20 Circle Of Sisters
- 22 Insanity Film Shoot
- 22-23 Build Expo
- 24-26 PDN Photo Plus International Conference
- 25-27 American Craft Show And Contemporary Art Fair
- 26-27 I Can Do It
- 27 Big Apple College Fair
- 27-29 JA Special Delivery
- 28 Moreland Commission Public Hearing
- 30 BizBash Ideafest
- 30 Advance Job Fair Fall
- 10/31-11/02 New York City Marathon
- November 2013**
- 06-07 Customer Engagement Technology World
- 06-07 Ad:tech Expo
- 08-10 Engadget Expand
- 10-11 Boutique Design New York
- 10-12 International Hotel Motel Restaurant Show
- 13-14 Content and Communications World
- 14 Adobe Photoshop
- 16 Financial Risk Managers Exam
- 17 New York National Portfolio Day Hosted By FIT
- 20-21 ISC East
- 21-23 Pri Med
- December 2013**
- 01-04 Greater New York Dental Meeting
- 07 Chartered Financial Analyst Exam
- 10-12 Chem Show
- 13-15 Progressive International Motorcycle Show
- 21 10th Precinct Childrens Christmas Party
- January 2014**
- 01-05 The Progressive New York Boat Show
- 05-07 Accessories The Show
- 05-07 MODA Manhattan
- 05-07 Fame
- 05-07 Fashion 2 Go
- 13-14 National Retail Federation Annual Convention And Expo
- 21-23 International Air-Conditioning Heating Refrigerating Exposition (AHR Expo)
- 21-23 Texworld USA
- 26-28 MRket
- 26-28 Vanguard
- February 2014**
- 01-06 NY Now The Market For Home And Lifestyle
- 08 POLY Floor Hockey Tournament
- 16-19 American International Toy Fair
- 23-25 CURVENY
- 23-25 Fashion Coterie
- 23-25 Sole Commerce
- 23-25 MODA Manhattan
- 23-25 Fame
- 23-25 Edit
- 23-25 Accessories The Show
- 02/28-03/02 New York Times Travel Show
- March 2014**
- 01 Worldventures Regional Training
- 01-04 JA New York Winter Show
- 02-03 Lycee Francais de New York
- 02-04 International Restaurant and Food Service Show of New York
- 04 Adobe Photoshop
- 04 New York Chapter IAEE Kings Glove Award
- 06 Coach Town Hall
- 07-09 Coffee Fest New York
- 08 A Day With Dr Brian Weiss
- 09-11 Childrens Club
- 09-11 International Beauty Show
- 09-11 International Esthetics Cosmetics Spa Show
- 13-14 ASIS New York City Chapter Trade Show
- 15 American Diabetes Association Diabetes Expo
- 15 Morris Cerullo Crusade
- 18-20 Interphex
- 19-20 Buildings New York
- 22-23 21st Original GLBT Expo
- 25 Advance Job Fair Spring
- 28-30 International Vision Expo

financial statement

	03.31.14	03.31.13
Assets		
Current Assets		
Cash and cash equivalents	\$2,884,657	\$6,182,730
Short-term investments	64,499,496	69,987,189
Accounts receivable, net of allowances of \$1,207,609 in 2014 and 2013, respectively	9,196,869	6,041,066
Prepaid and other assets	4,030,404	12,414,771
Total current assets	\$80,611,425	\$94,625,756
Property, Plant And Equipment, Net		
	23,556,316	12,535,943
Other Assets—Noncurrent		
	3,498,279	-
Total assets	\$107,666,020	\$107,161,699
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$6,311,072	\$10,754,236
Accrued expenses, current	10,947,043	10,577,878
Unearned revenue	15,118,879	19,408,453
Reserve for emergency repairs	2,964,088	2,593,011
Estimated litigation and insurance claims	599,364	741,504
Capital lease liability, current	1,785,668	-
Other postretirement employee benefits obligation, current	297,789	341,851
Total current liabilities	\$38,023,903	\$44,416,933
Accrued expenses, net of current portion	966,430	841,743
Capital lease liability, net of current portion	6,392,174	-
Other postretirement employee benefits obligation	31,228,392	28,102,841
Total liabilities	\$76,610,899	\$73,361,517
Commitments and Contingencies		
Net Position		
Invested in capital assets, net	23,556,316	12,535,943
Unrestricted—Board designated for other postretirement employee benefit obligation	31,526,181	28,444,692
Unrestricted deficit	(24,027,376)	(7,180,453)
Total net position	\$31,055,121	\$33,800,182

financial statement

	03.31.14	03.31.13
Operating Revenues		
Space rentals	\$22,961,092	\$18,285,464
Event-related services	123,378,457	100,610,074
Concession commissions	4,966,124	4,573,474
Advertising income	1,288,245	1,619,384
Other income	26,759	41,932
Total operating revenues	\$152,620,677	\$125,185,554
Operating Expenses		
Employee compensation and benefits	126,644,542	107,226,029
Facility operating expenses	12,701,335	9,612,962
Selling, general and administrative expenses	10,824,550	8,223,843
Annual other postemployment benefits expenses	3,367,767	3,156,932
Total operating expenses	\$153,538,194	\$128,219,766
Operating loss before depreciation and amortization	(917,517)	(3,034,212)
Depreciation and amortization	1,858,877	1,257,301
Operating loss	(\$2,776,394)	(\$4,291,513)
Non-Operating Revenues		
Interest income, net	\$31,333	\$98,030
NET LOSS	(2,745,061)	(4,193,483)
NET ASSETS—Beginning	33,800,182	37,993,665
NET ASSETS—Ending	\$31,055,121	\$33,800,182

2014 & beyond

Manhattan's West Side neighborhood is on the verge of greatness.

A new subway station for the 7 line is opening in the coming months. The final section of the High Line is being completed alongside Hudson River Park. Skyscrapers with new apartments and businesses are being constructed. Hotel developers and retail entrepreneurs are looking over maps to build and accommodate a wave of new residents and tourists who want to explore New York's next great neighborhood. And the Javits Center is in the middle of it all.

With our comprehensive renovation coming to an end, the facility looks and operates better than ever, and we're excited for millions of visitors to use our space in new and different ways—from corporate events to product launches to intimate, luxurious gatherings.

With hundreds of new WiFi antennas and a new subway station across the street, we're connecting to New Yorkers on so many levels. We've hired new employees to increase our dialogue with the communities we serve, we're redesigning our website—and we're developing a state-of-the-art mobile app to help customers easily find the latest information about the Javits Center. By 2015, all parts of New York City, including Grand Central Station, downtown Brooklyn, the Bronx and the eastern corner of Queens, will be a subway ride away from the Javits Center—making it easier than ever to visit the busiest convention center in the country.

New York is well known as the financial, fashion, media and entertainment capital of the world—and the Jacob K. Javits Convention Center has become a critical part of its economy. Our building was named after a great man who proudly served New York for decades—as a U.S. Congressman, Attorney General and U.S. Senator—and we are pleased to honor his legacy by continuing to serve New Yorkers for generations to come.



By 2015, all parts of New York City, including Grand Central Station, downtown Brooklyn, the Bronx and the eastern corner of Queens, will be a subway ride away from the Javits Center—making it easier than ever to visit the busiest convention center in the country.

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