

New York Convention Center Operating Corporation

Adopted Annual Budget and Multi-Year Financial Plan

Fiscal Year 2015-16

§ 203.6 Budget and Financial Plan presentation.

(a) An explanation of the public authority's relationship with the unit or units of government, if any, on whose behalf or benefit the authority was established.

New York Convention Center Operating Corporation was established by the New York State Legislature in 1979 as a public benefit corporation through Title 27 of the Public Authorities Law. CCOC was created to operate and maintain the Jacob K. Javits Convention Center (Convention Center). The Convention Center hosts events including conventions, fashion shows, association meetings, and trade shows. The Convention Center spans from 34th Street to 40th Street between 11th and 12th Avenues in Manhattan.

The primary mission of the New York Convention Center Operating Corporation, as set forth in its enabling legislation, is to manage and maintain the Javits Center to maximize the Center's positive impact on the economy of the City and the State. NYCCOC meets this objective by booking events that bring out-of-town guests to the City to fill its hotel rooms, restaurants, theaters and retail shopping outlets; by stimulating the growth of the local economy through events that benefit New York businesses and inform New York consumers; and by providing work opportunities to its own labor force and to contractors and other service providers.

As a secondary goal, NYCCOC strives to operate the facility and to manage its funds in such a way as to be self-supporting. NYCCOC meets this objective by directly supplying as many services to its customers as it can efficiently administer, and by carefully managing its expenses.

Finally, NYCCOC has added a new goal in recent years: to achieve an expansion and renovation of the existing facility that will better meet the needs of its existing customers and will also allow it to attract new events to benefit the State and City economy. NYCCOC meets this objective by soliciting input from its customers and by cooperating with the New York Convention Center Development Corporation to secure the most cost effective improvements to the Center.

(b) A description of the budget process, including the dates of key budget decisions.

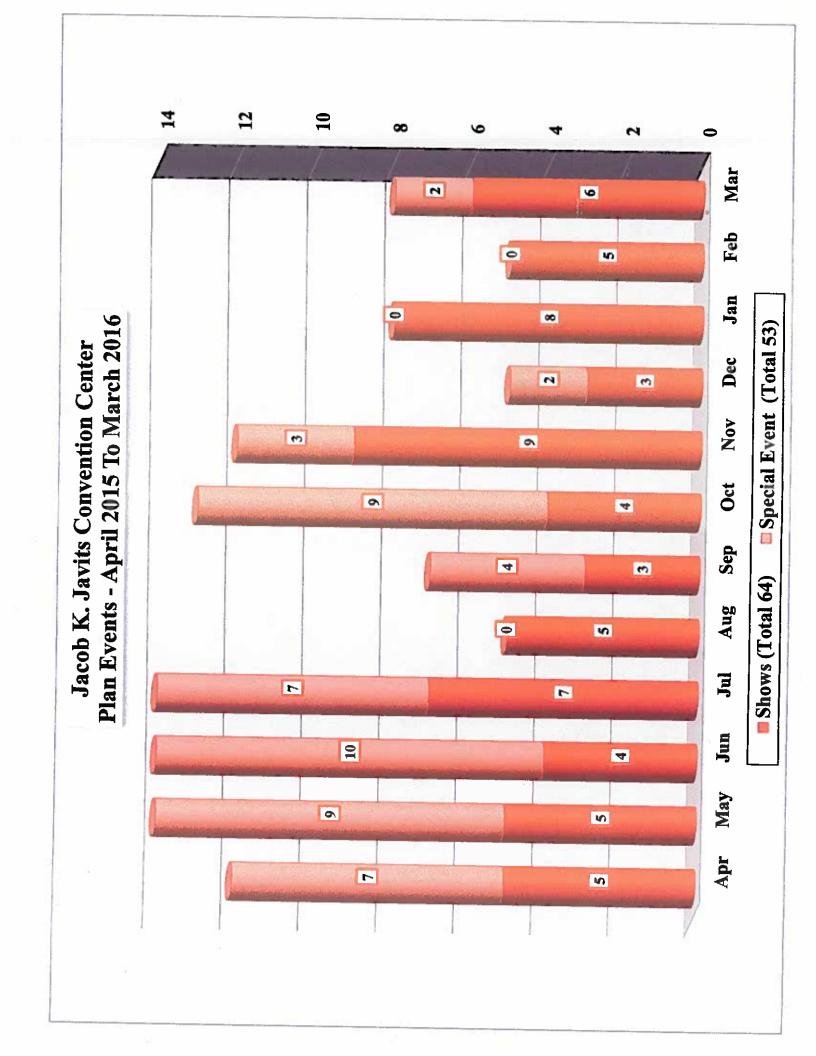
Our process for developing the budget begins with the Sales Department identifying each show that is licensed, the shows that are expected to be licensed and estimates of the special events based on the previous year. Special events are harder to predict than recurring trade shows. Special Events license their space from as little as a week in advance of the event (i.e. photo shoot) to 6 months in advance for a more complex event (i.e. movie screening). We then use the GSF based on the license agreement for which the event has rented. From the GSF we determine the NSF based on historical data and information from the show manager or other venues. The NSF is the basis for generating the show related revenue and expense. We determine the revenue and expense based on the labor hours projected and

apply the labor rates and benefits. The labor rates and benefits are a combination of the current rates, upcoming contractual rate increases and, in the event of an expired contract, an estimate of the rate. In addition to the show labor expense we also have to budget for the house labor expense. We work with the operations department and determine the staffing levels, contractual rates of pay, and the repair and maintenance needs of the building. The repair and maintenance needs continue to increase as the building ages and the infrastructure improvements are completed. The Operations Department works on adjustments to the 5 year plans for both repairs and maintenance and capital improvements based on manpower required and available to complete the projects. Lastly, there are emergency repairs that occur which are estimated based on the age of the facility in addition to the labor demands required as a result of the on-going renovation. In future years we expect to see reduced emergency work as a result of the capital investments made.

(c) A description of the principal budget assumptions, including sources of revenues, staffing and future collective bargaining costs, and programmatic goals.

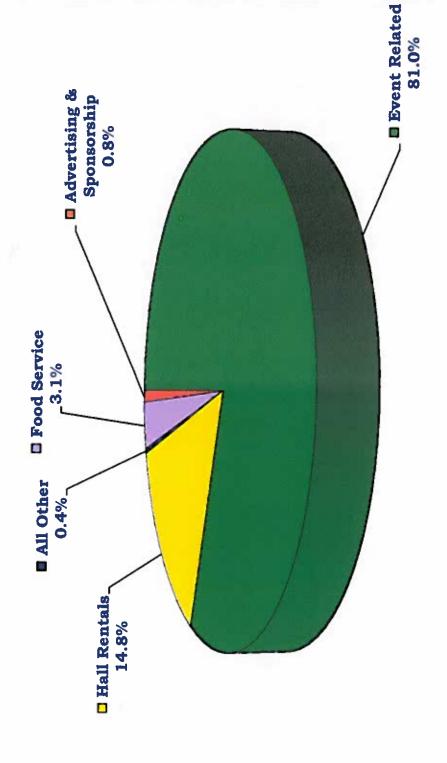
Please see attached.

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	ובס ואבאבוויסבט, בא	TENDI ONES, A	ND CHANGES IN	CONTENT NET AS	2000		
		Last Year	Current Year	Next Year			
		(Actual)	(Estimated)	(Adopted)	Proposed	Proposed	Proposed
		2014	2015	2016	2017	2018	2019
REVENUE & FINANCIAL SOURCES							
Operating Revenues							
Charges for services	\$	129,097,064	136,669,124	146,814,561	152,653,855	158,608,732	163,366,994
Rental & financing income		22,961,092	25,227,629	26,489,010	27,151,235	27,857,167	28,692,882
Other operating revenues		562,521	5,984,993	6,122,084	6,399,631	6,710,704	6,912,026
Non-operating Revenues							
Investment earnings		31,333	33,795	12,000	12,600	13,230	13,627
State subsidies/grants		0	0	0	0	0	
Federal subsidies/grants		0	O	0	0	0	
Municipal subsidies/grants		0	0	0	0	0	
Public authority subsides		0	0	0	0	0	
Other non-operating revenues		0	0	0	0	0	
Proceeds from the issuance of debt		0	0	0	0	0	
Total Revenues & Financing Sources	6	152,652,010	167,915,541	179,437,655	186,217,321	193,189,833	198,985,529
EXPENDITURES							
Operating Expenditures							
Salaries and wages		76,993,714	83,571,472	90,686,901	93,859,207	97,142,491	99,668,196
Other employee benefits		53,018,596	57,548,102	62,447,854	64,632,333	66,893,234	68,632,458
Professional services contract		4,506,432	4,827,387	5,551,061	5,823,764	6.086,950	6.245.211
Supplies and materials		2,723,065	2,277,088	2,276,742	2,356,428	2,450,685	2,514,403
Other operating expenditures		18,155,264	18,559,728	22,081,097	25,099,507	28,103,026	28,833,705
Non-operating Expenditures							
Payment of principal on bonds and financing arrang	d financing arrang	0	0	0	0	0	0
Interest and other financing charges	sec	0	0	0	0	0	0
Subsides to other public authorities	Se	0	0	0	0	0	0
Capital asset outlay		0	0	0	0	0	0
Grants and donations		0	0	0	0	0	0
Other non-operating expenditures		0	0	0	0	0	0
Total Expenditures		155,397,071	166,783,777	183,043,655	191,771,239	200,676,386	205,893,972
Capital Contributions							
Excess (deficiency) of revenues & capital contributions over expenditures	ıpital	(2,745,061)	1,131,764	(3,606,000)	(5,553,918)	(7,486,553)	(6.908.443)
						()	



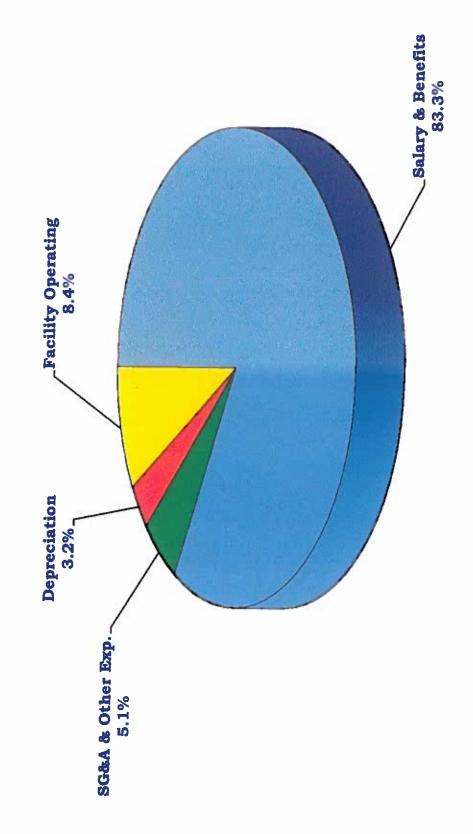
New York Convention Center Operating Corporation April 1, 2015 - March 31, 2016

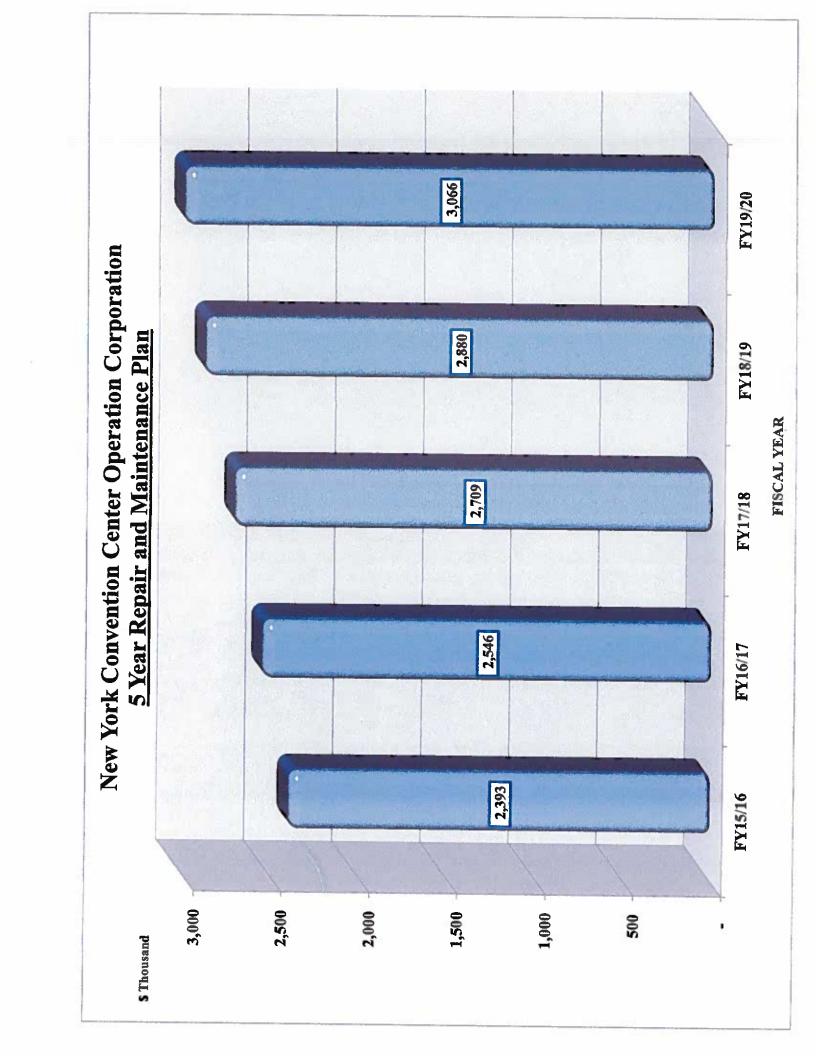
Plan Revenue - Total \$179,438K



New York Convention Center Operating Corporation April 1, 2015 - March 31, 2016

Plan Expenses - Total \$183,044K





JACOB K. JAVITS CONVENTION CENTER Repair and Maintenance Plan

Item #	f Description	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	Total
н	R&M - House Electric	1,000	1,200	1,400	1,600	1,800	7,000
7	R&M - General Engineering	45,000	47,000	49,000	51,000	54,000	246,000
40	R&M - General Plumbing	200	009	700	800	006	3,500
4	R&M - General Painting	2,500	2,600	2,700	2,800	2,900	13,500
w	R&M Doors	25,000	26,000	27,000	28,000	29,000	135,000
9	R&M Roofing	10,000	11,000	12,000	13,000	14,000	000'09
-	R&M Fire System	170,000	182,000	195,000	209,000	224,000	000'086
90	R&M Glass	30,000	32,000	34,000	36,000	38,000	170,000
0	R&M General / Equipment	260,000	273,000	287,000	301,000	316,000	1,437,000
10	R&M CCTV Maintenance	900,00	63,000	000'99	000'69	72,000	330,000
11	R&M Cleaning Services	250,000	263,000	276,000	290,000	305,000	1,384,000
12	R&M Server/Hardware/Software Maint - MIS	1,375,000	1,471,000	1,574,000	1,684,000	1,802,000	7,906,000
13	R&M General - Advertising	95,000	100,000	105,000	110,000	116,000	526,000
14	R&M General - Exhibit Labor	42,000	44,000	46,000	48,000	20,000	230,000
15	R&M - Other Administration	27,410	30,000	33,000	36,000	40,000	166,410
							;
TO	TOTAL REPAIR & MAINTENANCE	2,393,410	2.546.400	2.708.800	2.880.200	3 065 600	13 504 410

1. R&M House Electric

Miscellaneous electric work; transformer yard and transformer rooms including miscellaneous electrical testing.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
1,000	1,200	1,400	1,600	1,800

2. R&M General Engineering

Miscellaneous HVAC repairs. This would include the 2 cooling towers, 136 HVAC units and all other mechanical units.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
45,000	47,000	49,000	51,000	54,000

3. R&M General Plumbing

Miscellaneous plumbing repairs. This would include repairs on fire sprinkler system, cleaning out lines, repair restroom fixtures, repair hot water heaters, etc.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
500	600	700	800	900

4. R&M General Painting

Miscellaneous painting repairs.

FY15/16 FY16/17 FY17/18	FY18/19	EVIONO
	1110/17	FY19/20
2,500 2,600 2,700	2,800	2,900

5. R&M Doors

Repair and maintenance on all interior/exterior entrance/exit doors and overhead freight doors. This would include repairing the doors that are damaged during move-in/out

			daring more mic	ruc.
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
25,000	26,000	27,000	28,000	29,000

6. R&M Roofing

Roof repairs. (Subject to availability of certain items of Capital Plan and Renovation)

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
10,000	11,000	12,000	13,000	14,000

7. R&M Fire System

Repair and maintenance of the Siemans Building Management System and Fire System. This includes bi-weekly service and testing.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
170,000	182,000	195,000	209,000	224,000

8. R&M Glass

Repair and maintenance of all interior and exterior glass throughout the Center. This includes repairing glass that is damaged during move-in/out.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
30,000	32,000	34,000	36,000	38,000

9. R&M General / Equipment

Repair and maintenance of general facilities equipment.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
260,000	273,000	287,000	301,000	316,000

10. R&M - CCTV Maintenance

Repair and maintenance for CCTV.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
60,000	63,000	66,000	69,000	72,000

11. R&M - Cleaning Services

Repair and maintenance for the power sweepers, walk behind vacuums and carpet cleaning.

				our por orounning
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
250,000	263,000	276,000	290,000	305,000
		270,000	470,000	

12. R&M Server / Hardware / Software Maintenance - MIS

Server and Hardware maintenance agreements and software maintenance

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
1,375,000	1,471,000	1,574,000	1,684,000	1,802,000
	The state of the s	The state of the s	- 100 11000	1,000,000

13. R&M - Advertising

Repair and maintenance for the LED Marquee Display and Video Advertising Network system.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
95,000	100,000	105,000	110,000	116,000

14. R&M - Exhibit Labor

Repair and maintenance for the Voice4Net Broadcast, Recording System and Banner System.

FY16/17	FY17/18	FY18/19	FY19/20
44,000	46,000	48.000	50,000
		FY16/17 FY17/18	FY16/17 FY17/18 FY18/19

15. R&M - Other Administration

Repair and maintenance for administration area.

EV15/16	FRANCIA			
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
27,410	30,000	33,000	36,000	40,000

(d) A self-assessment of budgetary risks.

New York Convention Center Operating Corporation prepares a self-assessment of budgetary risks and reviews it on an annual basis with the Finance and Audit Committee before the new fiscal year budget is recommended for approval by the Board of Directors.

(e) A revised forecast of the current year's budget.

Once approved by Broad of Director the budget is not revised as year progresses.

(f) A reconciliation that identifies all changes in estimates from the projections in the previously approved budget or plan.

Once approved by Broad of Director the budget is not revised as year progresses.

(g) A statement of the last completed fiscal year's actual financial performance in categories consistent with the proposed budget or financial plan.

Please see attached.

NEW YORK CONVENTION CENT	ER OPERATING C	ORPORATION	
CONDENSED STATEMENTS OF REVENUES,	EXPENSES AND C	HANGES IN N	IET ASSETS
Plan vs. Actual as			
(00			
	Actual	Plan	Variance
Operating Revenue			
Space Rental	22,961	21,650	1,31
Services	123,378	119,045	4,33
Other	6,281	6,109	17
Total Operating Revenue	152,621	146,805	5,81
Operating Expenses		i i	
Employee compensation and Benefits	126,645	123,445	3,199
Facility operating expenses	12,701	10,812	1,88
SG&A	10,825	9,531	1,29
Annual Other Postemployment Benefits Expense	3,368	3,108	260
Total Operating Expenses	153,538	146,896	6,642
Depreciation and Amortization	1,859	3,719	(1,86)
Loss from Overstiens			
Loss from Operations	(2,776)	(3,810)	1,034
Total Non Operating Income	31	85	(54
Net Loss	(2,745)	(3,725)	980

(h) A projection of the number of employees, including sources of funding, the numbers of full-time and full-time equivalents, and functional classifications.

FY	2015-16 Request	
	Full Time	Part Time
Administration	147	40
House Labor	160	15
Show Labor	3,400	
TOTAL	307	3,455

(i) A statement of each revenue-enhancement and cost-reduction initiative that represents a component of any gap-closing program and the annual impact on revenues, expenses and staffing.

Not applicable.

(j) A statement of the source and amount of any material non-recurring resource that is planned for use in any given fiscal year.

Not applicable.

(k) A statement of any transactions that shift material resources from one year to another and the amount of any reserves.

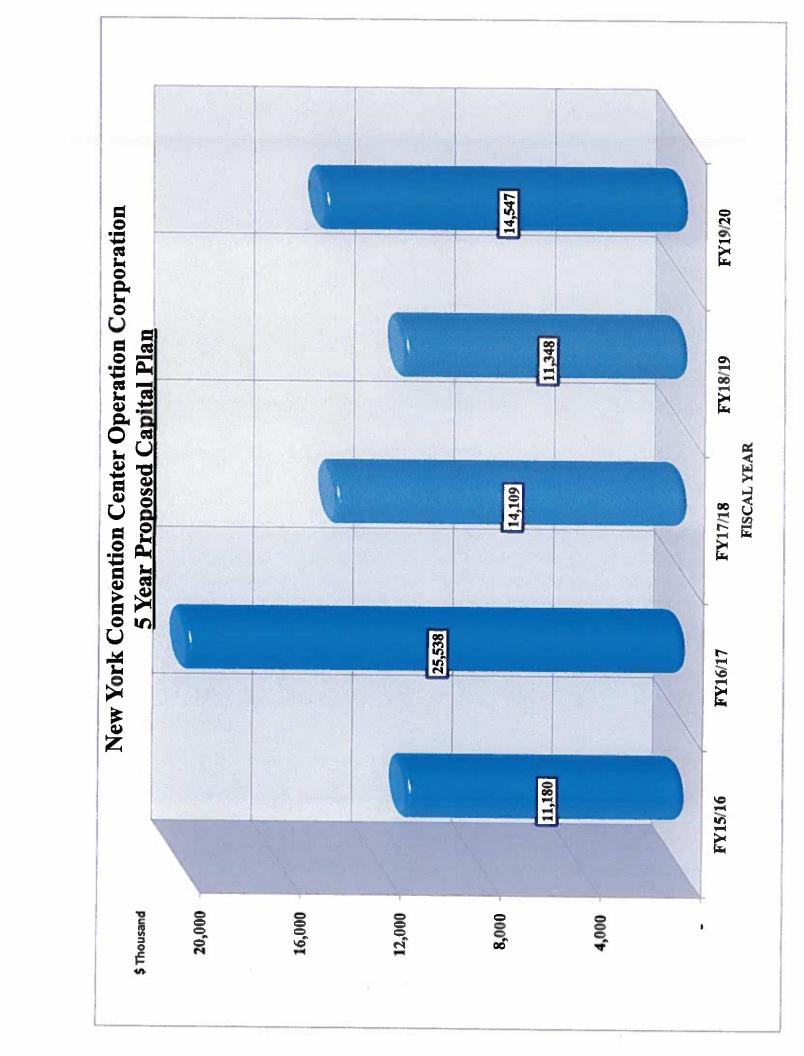
Not applicable.

(l) A statement of borrowed debt projected to be outstanding at the end of each fiscal year covered by the budget or financial plan; the planned use or purpose of debt issuances; scheduled debt service payments for both issued and proposed debt; the principal amount of proposed debt and assumed interest rate(s); debt service for each issuance as a percentage of total pledged revenues, listed by type or category of pledged revenues; cumulative debt service as a percentage of available revenues; and amount of debt that can be issued until legal limits are met.

Not applicable.

(m)A statement of the annual projected capital cost broken down by category and sources of funding, and for each capital project, estimates of the annual commitment, total project cost, expected date of completion and the annual cost for operating and maintaining those capital projects or capital categories that, when placed into service, are expected to have a material impact on the operating budget.

Please see attached.



JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

	Description	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	Total
1 Ac	Access Gates at Inner Roadway, 39th St. Yard, 34th & 33rd St.	265,000			1		265,000
2 Ad	Add Flat Bed & Replace 3 Wheelers - Cushman Carts	67,000	67,000	67,000	67,000	-	268,000
3 Ch	Chair, Setup Equipment, Tables, Risers Replacement	135,000	245,000	265,000	280,000	295,000	1,220,000
4	Cleaning Equipment Replacement	294,500	250,000	260,000	270,000	280,000	1,354,500
လ	5 Concourse Mezzanine Storage Enclosures	000'09	r	•	ŧ	1	60,000
ပိ	Concrete Side Walk Repairs	290,000	290,000	290,000	a		870,000
7 De	Demarcation and Surveying Ground Level Entry Way	The state of the s	135,000	1	2,000,000		2,135,000
% %	Dock Locks		4	171,016	171,016		342,032
9 Ele	9 Electrical Cabinetry at 33rd St. Parking	36,000	U	a	1		36,000
10 Ele	10 Electronic Door Locks (Meeting rooms, IT & Janitorial Environ. Services)	150,000		D	4	4	150,000
11 Ele	11 Elevator #8	295,000					295,000
12 Ele	12 Elevator & Escalators Mechanical Upgrades	400,000	400,000	400,000	400,000	400,000	2,000,000
13 Ele	13 Elevator Cabin Upgrades - 13, 14 & 16 (Cargo Elevator)	310,000	310,000	ı	•	780,000	1,400,000
14 En	14 Enhance BMS - Vav Boxes	200,000	150,000	100,000	75,000	50,000	575,000
15 Ex	15 Expansion Joints Replacement	250,000	100,000	75,000			425,000
16 Ext	16 Exterior Electronic Signage at Light Poles		•	1	1	540,000	540,000
17 FF	17 FF&E - Interior Benches and Public Space Furniture	270,000	100,000	100,000	50,000	50,000	570,000
18 For	18 Forklift Building	800,000	1	g.	P		800,000
19 Fre	19 Fresh Air Intakes at Inner Roadway - Filtration Remediation	1	200,000	ı	P		200,000
20 Gal	20 Galleria / River Pavillion Lighting Controls	•	150,000	150,000	7		300,000
21 Gue	21 Guard Kiosk at 11th Ave., 39th St. and 33rd St.	25,000		•	P	0	25,000
22 Gue	22 Guest Service Kiosk	35,000	ı	1	•	•	35,000
23 Hig	23 High Voltage Yard Transformer	517,334	300,000	ı	f	P	817,334
24 Javi	24 Javits North Enclose Loading Dock-Weather Control/Energy Conservation	b	135,000	J.		ı	135,000
25 Javi	25 Javits Signage 12th Ave.		•	1	1	154,000	154,000

JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

26 Kitchen North 27 Landscaping Package		L I 10/1/	F V 17/18	6 N L	FV19/20	8 0
27 Landscaping Package	F	3,500,000				3.500.000
The state of the s	270,000	270.000				540.000
28 Level 2 & 3 Air Walls		1	1	P	2,980,000	2.980.000
29 Loading Dock Vertical Rolling Gates with Egress Doors		1,750,000				1,750,000
30 Main Substation	I	4,600,000	4,600,000	2,600,000		11.800.000
31 Marshalling Yard & 33rd St Fence	80,000			The second secon	1	80.000
32 Material Storage Organization for Show Electric/Setup/Finance/F&B	240,000	50,000	1	•	4	290.000
33 Meeting Room Doors	•	130,000	130,000		•	260.000
34 MIS Various Hardware & Software - IT	79,350	38.850	32.600	61.350	32.600	244.750
35 MIS Various Non-Oracle Projects - IT	1,355,425	5,900,145	3.811.077	3.000.000	2.000.000	16.066.647
36 MIS Various Oracle Implementation Support - IT	1,010,750	1,549,938	1,378,000	1.378.000		5 316 688
37 Motion Sensors	25,000		1	1		25,000
38 Motorola (MotoTurbo) Radio New system with Additional Frequencies	35,000	35.000	35.000	40.000		145 000
39 Natural Gas Station	r	250,000	•			250 000
40 New Washer & Dryer	ľ				78.000	78.000
41 North & South Hand Carry Entrances	ı	370,000	•			370,000
42 Perimeter Intrusion Alarm System	100,000		•	•		100.000
43 Public Bathrooms Renovation	312,000	312,000	312.000	•		936.000
44 Relocate Retail Tenants	50,000	-			•	20 000
45 Renovation plan (Legal, HR, Final Labor & Public Safety Bathrooms)	870,000	500,000	a			1.370.000
46 Replace Black Top With Concrete Slab At Truck Bays 1st Level	1	450,000	250,000	250.000	250.000	1,200,000
47 Replace Fire Alarm System - Life Safety		,			5.400.000	5.400.000
48 Replace Jumbotron		650,000	1	•		650.000
49 River Pavillion Carpet Replacement	1		1		342,000	342,000
50 Safety Improvement Equipment	20,000	50,000	50.000	50.000	Baldin	200.000

JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

51 Security Cameras CCTV - 52 Show Electric - Audio / Lighting / Video / Software Upgrade 805,000 904,600 529,600 53 Show Manager Offices Renovation - - - 54 Sound system - 1D Hall - - - 55 Sustainability - Conversion to Energy Efficient Lighting 125,000 150,000 56 Tenants / Retail Lease Program 25,000 - - 57 Truck Check In Offices at 12th Ave. & 39th St. - - - 58 Vertical lifts 60,000 - - - 59 VIP Lounge - Board Room - 540,000 250,000 60 VIP Parking - - 500,000	Description	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	Total
c - Audio / Lighting / Video / Software Upgrade 805,000 904,600 er Offices Renovation - - 1 - 1D Hall - - 7 - Conversion to Energy Efficient Lighting 125,000 150,000 25,000 - - In Offices at 12th Ave. & 39th St. 60,000 - Board Room - 540,000	Security Cameras CCTV	780,000	,		'	•	780,000
ari Lease Program In Offices at 12th Ave. & 39th St. Board Room	Show Electric - Audio / Lighting / Video / Software Upgra		904,600	529,600	249,600	•	2,488,800
1 - 1D Hall	Show Manager Offices Renovation	•		1		540,000	540,000
/- Conversion to Energy Efficient Lighting 125,000 150,000 ail Lease Program 25,000 - In Offices at 12th Ave. & 39th St. 60,000 - Board Room 540,000 -	4 Sound system - 1D Hall					350,000	350,000
ail Lease Program 25,000 - In Offices at 12th Ave. & 39th St. - - Board Room - 540,000	Sustainability - Conversion to Energy Efficient Lighting	125,000	150,000	150,000	350,000	•	775,000
In Offices at 12th Ave. & 39th St 60,000 - 60,000 - 540,000	5 Tenants / Retail Lease Program	25,000	•		1	25,000	50,000
Board Room - 540,000 - 540,000 - 540,000	7 Truck Check In Offices at 12th Ave. & 39th St.	78,000			1		78,000
- Board Room - 540,000	Vertical lifts	000,09	•				900'09
	VIP Lounge - Board Room		540,000	250,000	•	•	790.000
	VIP Parking			200,000	1		500,000
61 Wall Protectors in High-Frequency Access Areas	Wall Protectors in High-Frequency Access Areas	40,000	40,000			1	80,000
62 Website Development and Maintenance 390,000 665,000 202,500	Website Development and Maintenance	390,000	665,000	202,500	56,250	•	1,313,750
TOTAL CAPITAL PLAN 11,180,359 25,537,533 14,108,793 11,348,216 14,546,600 76,721,501	TOTAL CAPITAL PLAN	11,180,359	25,537,533	14,108,793	11,348,216	14,546,600	76,721,501

1. Access Gates at Inner Roadway, 39th St. Yard, 34th & 33rd St.

Rising security arm	or entrances at 39t	h street and 34th stre	et to provide securit	y but efficient access when manned.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
265,000	0	0	0	0

2. Add Flat Bed & Replace 3 Wheelers - Cushman Carts

Motorized flatbed for the purposes of moving staff and materials to the work site.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
67,000	67,000	67,000	67,000	0

3. Chair, Setup Equipment, Tables, Risers Replacement

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
135.000	245,000	265,000	280,000	295,000

4. Cleaning Equipment Replacement

New washer and dryer, replace scrubber, vacuums, entrance mats and waste receptacles.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
294,000	250,000	260,000	270,000	280,000

5. Concourse Mezzanine Storage Enclosures

Open areas adjacent to the show offices along the north and south concourse.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
60,000	0	0	0	0

6. Concrete Side Walk Repairs

In NYC sidewalks are the responsibility of the property owner. Repairs are required to all sidewalks around the perimeter 34th street to 12th Avenue to 40th street to 11th Avenue to 34th street. In addition all perimeter sidewalk around the 33 -34th street block.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
290,000	290,000	290,000	0	0

7. <u>Demarcation and Surveying Ground Level Entry Way West Side under 11th Ave Storage & Additional Storage East Ground Level</u>

Identify land between Amtrak and Javits Center for purposes of storage and or entry into the building

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	135,000	0	2,000,000	0

8. Dock Locks

Install locks for trailers on docks 1st and 2nd Level.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	1
0	0	171,016	171,016	0	1

9. Electrical Cabinetry at 33rd st. Parking

New enclosure for the electrical equipment located in the 33rd street parking lot.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
36,000	0	0	0	0

10. Electronic Door Locks (Meeting rooms, IT & Janitorial Environ. Services) Meeting Rooms)

Vingcard system that provides access via card for issuance to customers and staff. It replaces the present hard key system that is expensive and inefficient to manage. System has the ability to set an expiration date so return is not necessary.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
150,000	0	0	0	0

11. Elevator#8

Rebuild abandoned elevator to put back in service.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
295,000	0	0	0	0

12. Elevator & Escalators Mechanical Upgrades

Upgrading electrical components, motors, sensors, etc.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
400,000	400,000	400,000	400,000	400,000

13. Elevator Cabin Upgrades - 13, 14 & 16 (Cargo Elevator)

Upgrading electrical components, safety, doors, interior finish.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
310,000	310,000	0	0	780,000

14. Enhance (BMS) New Building Management System - VAV Boxes

Enhance Building Management System and Fire/Life Safety System (new software and hardware upgrades): HVAC monitoring, electrical and plumbing infrastructures (switch gear rooms, amps/volts, temperatures, etc.)

	· · · · · · · · · · · · · · · · · · ·					
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20		
200,000	150,000	100,000	75.000	50,000		

15. Expansion Joints Replacement

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
250,000	100,000	75,000	0	0

16. Exterior Electronic Signage at Light Poles

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	0	0	540,000

17. FF&E - Interior Benches and Public Space Furniture

Furniture throughout the public spaces for show management, exhibitor and attendee use.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
270,000	100,000	100,000	50,000	50,000

18. Forklift Building

Temporary building on the North West end of the building in the 39th street area for the purposes of relocating the storage, maintenance and repairs of the forklifts utilized on shows.

 FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
 800,000	0	0	0	0

19. Fresh Air Intakes at Inner Roadway - Filtration Remediation

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	200,000	0	0	0

20. Galleria / River Pavillion Lighting Controls

New controls to permit variable lighting in an area that is utilized for events that need variable lighting similar to a ballroom.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	150,000	150,000	0	0

21. Guard Kiosk at 11th Ave., 39th St. and 33rd St.

Permanent guard house at 11th Ave., 39th St. and 33rd St.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
25,000	0	0	0	0

22. Guest Service Kiosk

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
35,000	0	0	0	0

23. High Voltage Yard Transformer

Replace a High Voltage Transformer 13,800 volts with a new high efficiency unit.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	Ī
517,334	300,000	0	0	0	1

24. Javits North Enclose Loading Dock - Weather Control / Energy

A structure/wall to reduce the wind/cold air penetrating the hall especially during move-in and move-out.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	
0	135,000	0	0	0	1

25. Javits Signage 12th Ave

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	0	0	154,000

26. Kitchen North

Build new kitchen for shows at Javits North.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	3,500,000	0	0	0

27. Landscaping Package

Full landscaping around the Center as per the drawings provided By CCDC during the renovation project.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
270,000	270,000	0	0	0

28. Level 2 & 3 Air Walls

New Air Walls for Level 2 and level 3 are 30 years old that are very heavy, old technology bearing system and extremely hard to move and place. These would match the new air walls on level 1.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	<u> </u>
0	0	0	0	2,980,000	1

29. Loading Dock Vertical Rolling Gates with Egress Doors

Replace the vertical rolling gates and single egress doors with a more energy efficient material and ability to only have open what is required to complete current process or use.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	1,750,000	0	0	0

30. Main Sub-Station

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	4,600,000	4,600,000	2,600,000	0

31. Marshaling Yard and 33rd Street Fence

Replace ailing fence around marshaling yard for safety and security.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
80,000	0	0	0	0

32. Material storage organization for Show Electric, Setup, Finance and F&B (5S Plan).

The state of the s					
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	
240,000	50,000	0	0	0	

33. Meeting Room Doors

Doors are 30 years old and in many cases no locks and no entry from service corridors.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	130,000	130,000	0	0

34. MIS Various Hardware & Software

New PC / Monitors / Lap-Tops / Scanner and Window 8.

	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	
	79,350	38,850	32,600	61,350	32,600	1

35. MIS Various Non-Oracle Projects

Cisco Automation Enabled Connected Venue & UCS Remote Desk-Top Solution, Active Directory & A/R upgrade.

			= ton rop botanon	, rionite Directory oc
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
1,355,425	5,900,145	3,811,077	3,000,000	2,000,000

36. MIS Various Oracle Implementation Support

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
1,010,750	1,549,938	1,378,000	1,378,000	_

37. Motion Sensor

	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
-	25,000	0	0	0	0

38. Motorola (MotoTurbo) Radio new system with additional licensed frequencies

The project is to increase number of radios in the consecutive years.

- Parties and the second of th						
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20		
35,000	35,000	35,000	40,000	0		

39. Natural Gas Station

Natura	Gas Station	for Forklift	Conversion -	- Energy &	Sustainability	v Initiatives.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	250,000	0	0	0

40. New Washer & Dryer

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	0	0	78,000

41. North & South Hand Carry Entrances

To lessen the use of the inner roadway, north entrance is at 39th street prepare ramps and doorways into Hall 1A. South entrance is at the far South West corner of the building from Marshalling yard which will provide entrance from the Hall 1E area.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	370,000	0	0	0

42. Perimeter Intrusion Alarm System

Installation of an intrusion alarm system on the perimeter doors with central station monitoring and local command center monitoring.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
100,000	0	0	0	0

43. Public Bathrooms Renovation

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
312,000	312,000	312,000	0	0

44. Relocate Retail Tenants

Relocate retail tenants Super Shuttle and Taste NY to create another revenue opportunity for CenterPlate.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
50,000	0	0	0	0

45. Renovation plan (Legal, HR, Final Labor & Public Safety Bathrooms)

Administration renovation to convert to the open concept and a much larger percentage of staff together.

	openion and a substitution of the substitution							
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20				
870,000	500,000	0	0	0				

46. Replace Black Top With Concrete Slab At Truck Bays 1st Level

Replace black top at loading docks.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	450,000	250,000	250,000	250,000

47. Replace Fire Alarm System - Life Safety

Fire alarm system for the 2 million square feet – six square blocks Javits Center is being repaired as part of the renovation but it is 30 years old and should be replaced in total if and when the capital money is available.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	
0	0	0	0	5,400,000	

48. Replace Jumbotron

Replace existing Jumbotron which was installed in 2002.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	650,000	0	0	0

49. River Pavillion Carpet Replacement

Carpet is 10 years old and area is used for events that require carpet that is of a high level and not damaged.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	0	0	342,000

50. Safety improvement equipment

Equipment and installations aiming at safety improvements, eliminating potential violations (welding and dust exhausts, confined space entry equipment, etc.)

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
50,000	50,000	50,000	50,000	0

51. Security Cameras CCTV

Increasing the present camera system with 130 additional High Definition cameras throughout the first level 2nd and third level. Many will have 360 degree and 180 degree capability. Genetic system with hardware to be installed for all cameras including the present cameras. The present cameras will be configured to work with the new Genetic system.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
780,000	0	0	0	0

52. Show Electric - Audio / Lighting / Video / Software Upgrade

Software and equipment for audio, exhibit hall lighting, video and goosenecks upgrade.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
805,000	904,600	529,600	249,600	0

53. Show Manager Offices Renovation

Renovation of all the offices. They are 15 since last renovation and they sustain high usage.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	0	0	540,000

54. Sound System - 1D Hall

Installation of permanent wire in the Special Event Hall for sound board station.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	0	0	350,000

55. Sustainability - Conversion to Energy Efficient Lighting

Replace currently used fixture with another type to accommodate a more energy efficient lighting, targeting energy usage reduction.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	
125,000	150,000	150,000	350,000	0	

56. Tenants / Retail Lease Program

Renovation work on spaces being rented to tenants on a permanent basis. i.e. Contractors.

Parameter of the period of the					
FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	
25,000	0	0	0	25,000	

57. Truck Check In Offices at 12th Ave. & 39th St.

We will be utilizing the truck check in offices for other uses but the decorating companies must have space out from the weather to manage the marshalling of the trucks for shows. Build out space.

	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
-	78,000	0	0	0	0

58. Vertical Lifts

Purchase of two 45' Genie booms and two 19' scissor lifts. Replacement for aging fleet.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
60,000	0	0	0	0

59. VIP Lounge - Board Room

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	540,000	250,000	0	0

60. VIP Parking

Parking alternative for VIP for Shows.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
0	0	500,000	0	0

61. Wall Protectors in High-Frequency Access Areas

Stainless steel or other material depending on the area to protect walls from forklift, machinery or other freight movement for shows.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
40,000	40,000	0	0	0

62. Website Development and Maintenance

Software and equipment for website and Javits Experience implementation and upgrade.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
390,000	665,000	202,500	56,250	0



JACOB K. JAVITS CONVENTION CENTER OF NEW YORK®

Henry R. Silverman Chairman of the Board Alan E. Steel President and Chief Executive Officer

Certification of Assumptions and Method of Estimation for Budget and Financial Plan 2015-2018 in accordance with the Comptroller's Regulation 203.9 Certification

To the best of my knowledge and belief after reasonable inquiry, the Bridge Authority's 2015-2018 Budget and Financial Plan approved by its Board and was based on reasonable assumptions and methods of estimation and is in conformance with the State Comptroller adopted Regulation 2NYCRR Part 203, Budget and Financial Plan Format, Supporting Documentation and Monitoring – Public Authority.

Edward B. MacDonald, Jr. Chief Financial Officer & SVP

Date