



New York Convention Center Operating Corporation

Adopted Annual Budget and Multi-Year Financial Plan

Fiscal Year 2016-17

§ 203.6 Budget and Financial Plan presentation.

- (a) An explanation of the public authority's relationship with the unit or units of government, if any, on whose behalf or benefit the authority was established.**

New York Convention Center Operating Corporation was established by the New York State Legislature in 1979 as a public benefit corporation through Title 27 of the Public Authorities Law. CCOC was created to operate and maintain the Jacob K. Javits Convention Center (Convention Center). The Convention Center hosts events including conventions, fashion shows, association meetings, and trade shows. The Convention Center spans from 34th Street to 40th Street between 11th and 12th Avenues in Manhattan.

The primary mission of the New York Convention Center Operating Corporation, as set forth in its enabling legislation, is to manage and maintain the Javits Center to maximize the Center's positive impact on the economy of the City and the State. NYCCOC meets this objective by booking events that bring out-of-town guests to the City to fill its hotel rooms, restaurants, theaters and retail shopping outlets; by stimulating the growth of the local economy through events that benefit New York businesses and inform New York consumers; and by providing work opportunities to its own labor force and to contractors and other service providers.

As a secondary goal, NYCCOC strives to operate the facility and to manage its funds in such a way as to be self-supporting. NYCCOC meets this objective by directly supplying as many services to its customers as it can efficiently administer, and by carefully managing its expenses.

Finally, NYCCOC has added a new goal in recent years: to achieve an expansion and renovation of the existing facility that will better meet the needs of its existing customers and will also allow it to attract new events to benefit the State and City economy. NYCCOC meets this objective by soliciting input from its customers and by cooperating with the New York Convention Center Development Corporation to secure the most cost effective improvements to the Center.

- (b) A description of the budget process, including the dates of key budget decisions.**

Our process for developing the budget begins with the Sales Department identifying each show that is licensed, the shows that are expected to be licensed and estimates of the special events based on the previous year. Special events are harder to predict than recurring trade shows. Special Events license their space from as little as a week in advance of the event (i.e. photo shoot) to 6 months in advance for a more complex event (i.e. movie screening). We then use the GSF based on the license agreement for which the event has rented. From

the GSF we determine the NSF based on historical data and information from the show manager or other venues. The NSF is the basis for generating the show related revenue and expense. We determine the revenue and expense based on the labor hours projected and apply the labor rates and benefits. The labor rates and benefits are a combination of the current rates, upcoming contractual rate increases and, in the event of an expired contract, an estimate of the rate. In addition to the show labor expense we also have to budget for the house labor expense. We work with the operations department and determine the staffing levels, contractual rates of pay, and the repair and maintenance needs of the building. The repair and maintenance needs continue to increase as the building ages and the infrastructure improvements are completed. The Operations Department works on adjustments to the 5 year plans for both repairs and maintenance and capital improvements based on manpower required and available to complete the projects. Lastly, there are emergency repairs that occur which are estimated based on the age of the facility in addition to the labor demands required as a result of the on-going renovation. In future years we expect to see reduced emergency work as a result of the capital investments made.

(c) A description of the principal budget assumptions, including sources of revenues, staffing and future collective bargaining costs, and programmatic goals.

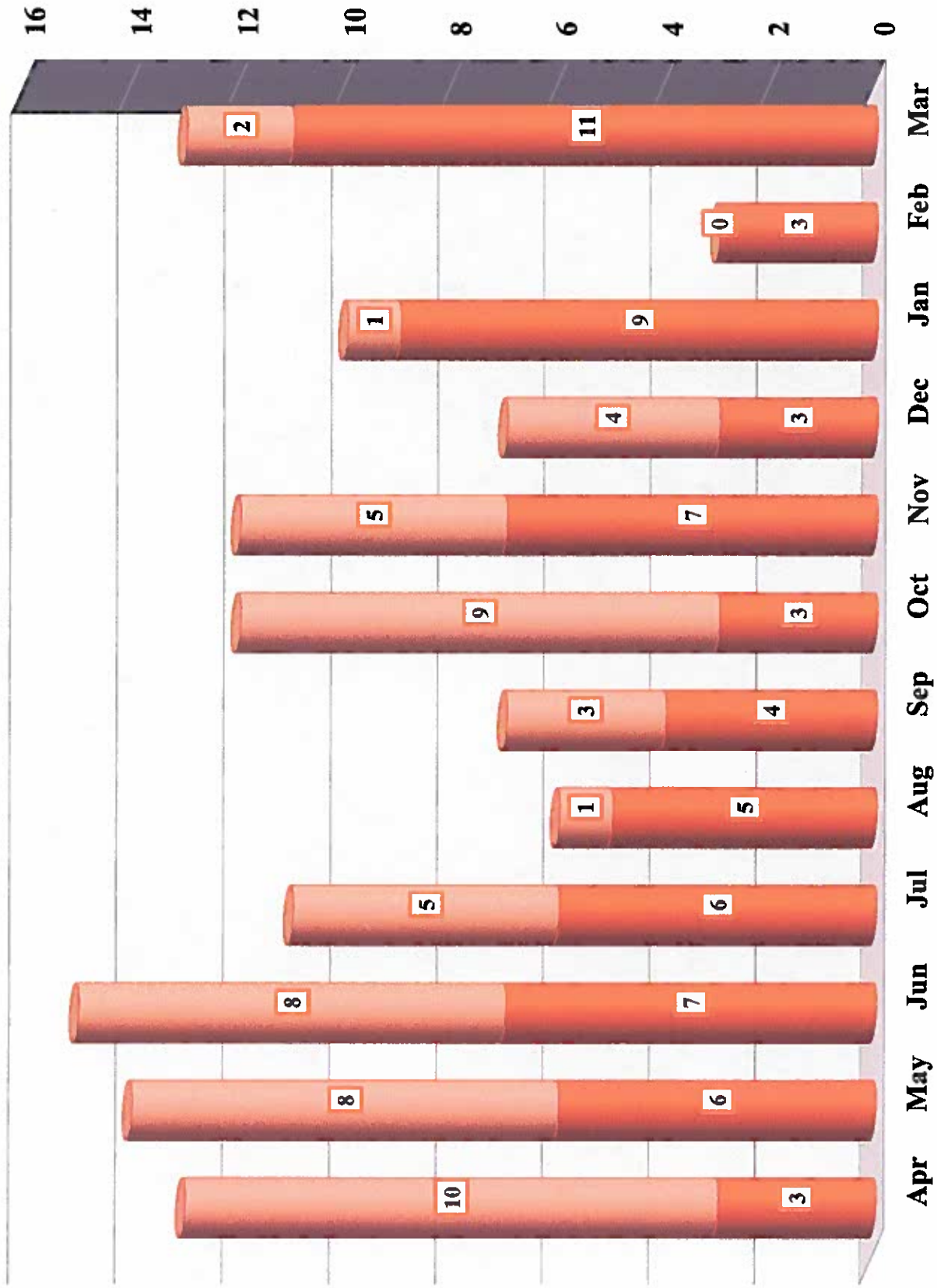
Please see attached.

BUDGET & FINANCIAL PLAN

BUDGETED REVENUES, EXPENDITURES, AND CHANGES IN CURRENT NET ASSETS

	Last Year (Actual) 2015	Current Year (Estimated) 2016	Next Year (Adopted) 2017	Proposed 2018	Proposed 2019	Proposed 2020
REVENUE & FINANCIAL SOURCES						
Operating Revenues						
Charges for services	144,575,547	161,131,664	166,771,272	172,191,339	178,183,597	184,170,566
Rental & financing income	25,393,920	27,095,690	28,044,039	28,955,470	29,963,121	30,969,882
Other operating revenues	17,234	19,847	20,542	21,209	21,947	22,685
Nonoperating Revenues		0	0	0	0	0
Investment earnings	31,016	35,250	36,484	37,669	38,980	40,290
State subsidies/grants	0	0	0	0	0	0
Federal subsidies/grants	0	0	0	0	0	0
Municipal subsidies/grants	0	0	0	0	0	0
Public authority subsidies	0	0	0	0	0	0
Other nonoperating revenues	0	0	0	0	0	0
Proceeds from the issuance of debt	0	0	0	0	0	0
Total Revenues & Financing Sources	170,017,717	188,282,451	194,872,337	201,205,687	208,207,645	215,203,423
EXPENDITURES						
Operating Expenditures						
Salaries and wages	83,255,504	91,769,977	95,339,829	98,676,722	102,081,069	105,500,785
Other employee benefits	58,734,480	64,741,207	67,259,640	69,613,728	72,015,401	74,427,917
Professional services contracts	4,816,495	5,676,490	5,897,306	6,103,711	6,314,289	6,525,818
Supplies and materials	2,894,319	2,663,980	2,767,609	2,864,475	2,963,299	3,062,570
Other operating expenditures	19,147,197	21,243,936	22,070,325	22,842,787	23,630,863	24,422,497
Nonoperating Expenditures		0	0	0	0	0
Interest and other financing charges	75,096	58,005	60,261	62,370	64,522	66,684
Total Expenditures	168,923,091	186,153,595	193,394,970	200,163,793	207,069,443	214,006,271
Capital Contributions	0	0	0	0	0	0
Excess (deficiency) of revenues and capital contributions over expenditures	1,094,626	2,128,856	1,477,367	1,041,894	1,138,202	1,197,152

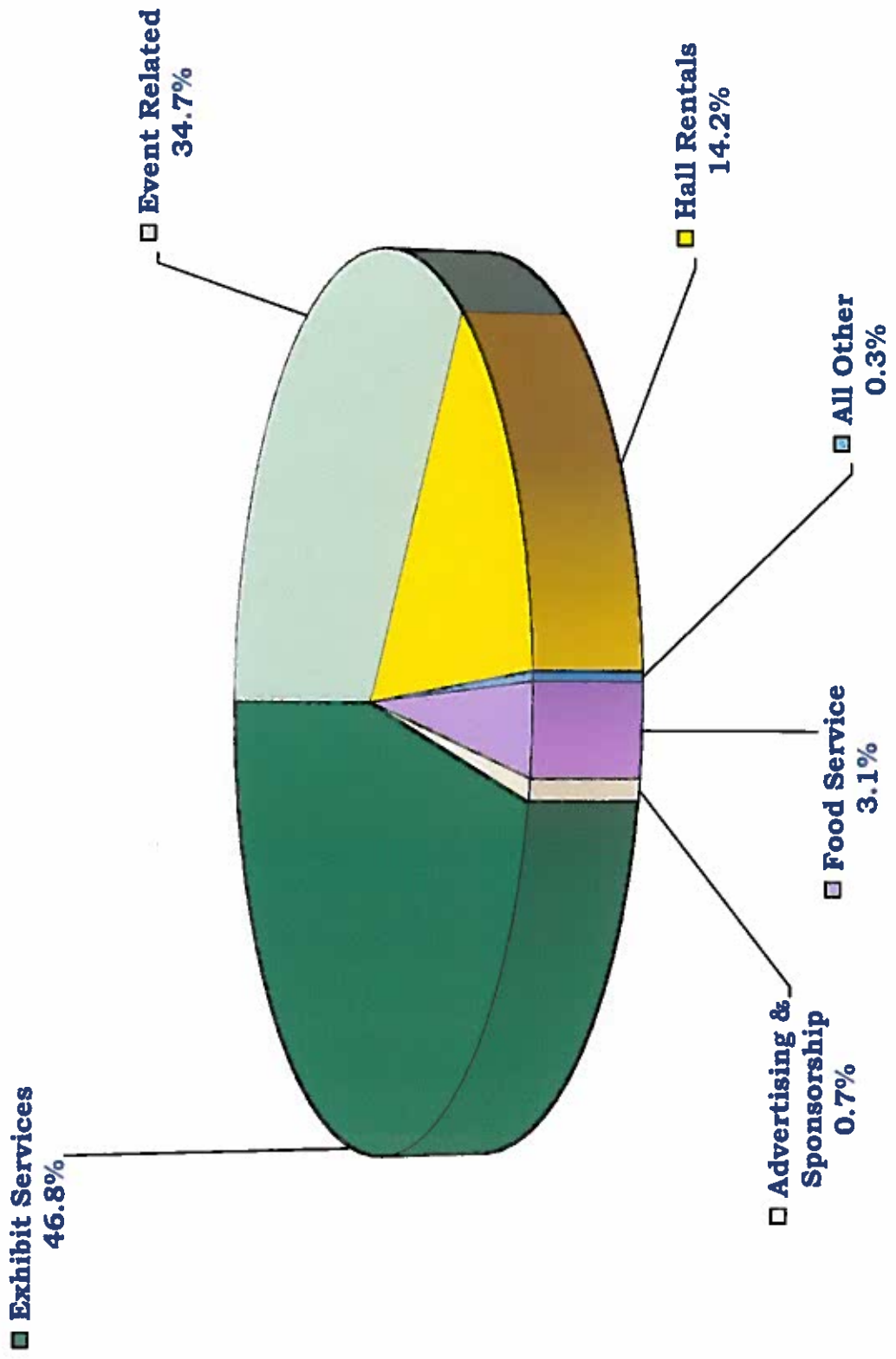
**Jacob K. Javits Convention Center
Plan Events - April 2016 To March 2017**



■ Shows (Total 67) ■ Special Event (Total 56)

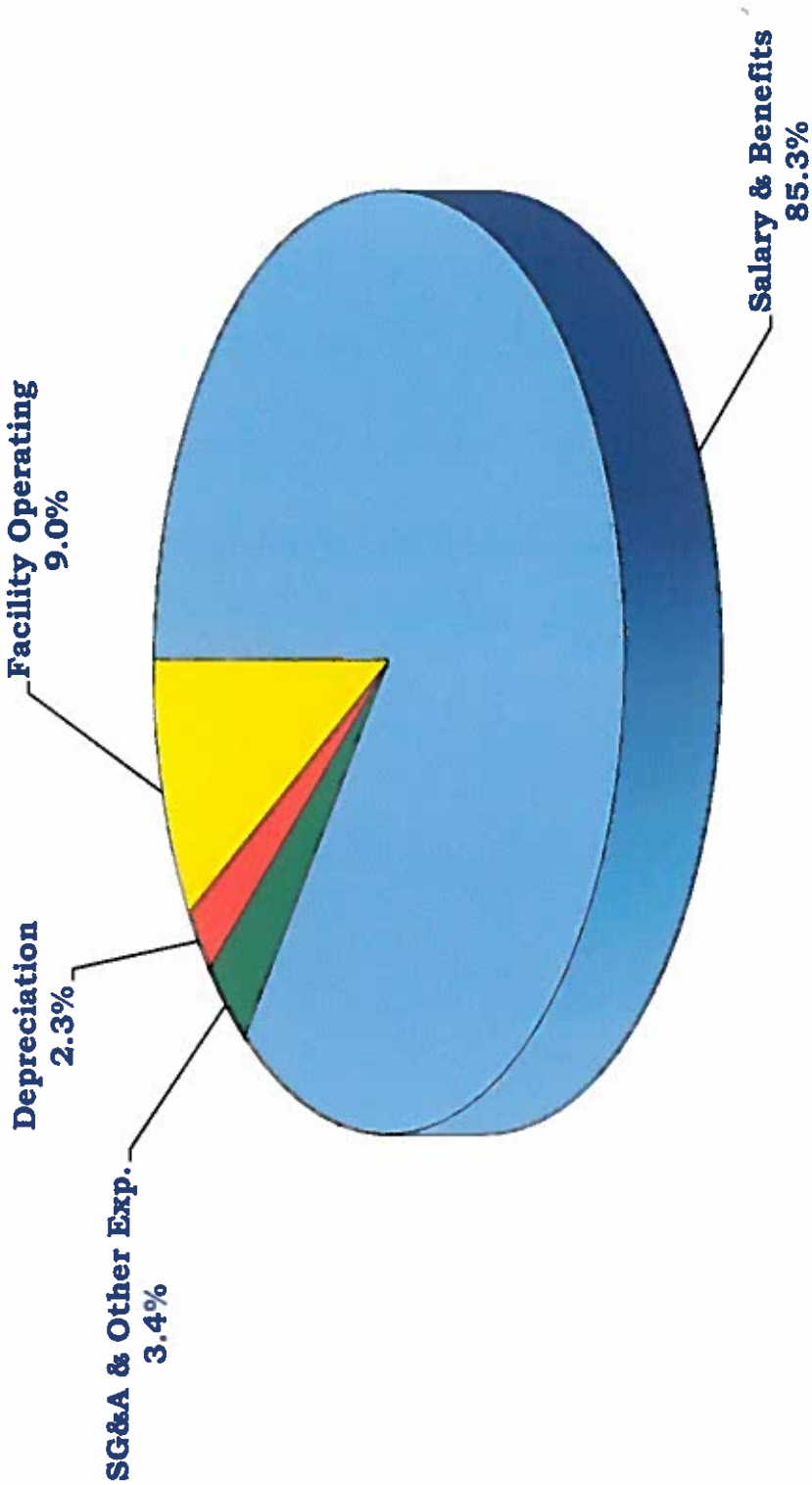
New York Convention Center Operating Corporation
April 1, 2015 - March 31, 2016

Plan Revenue - Total \$194,872K

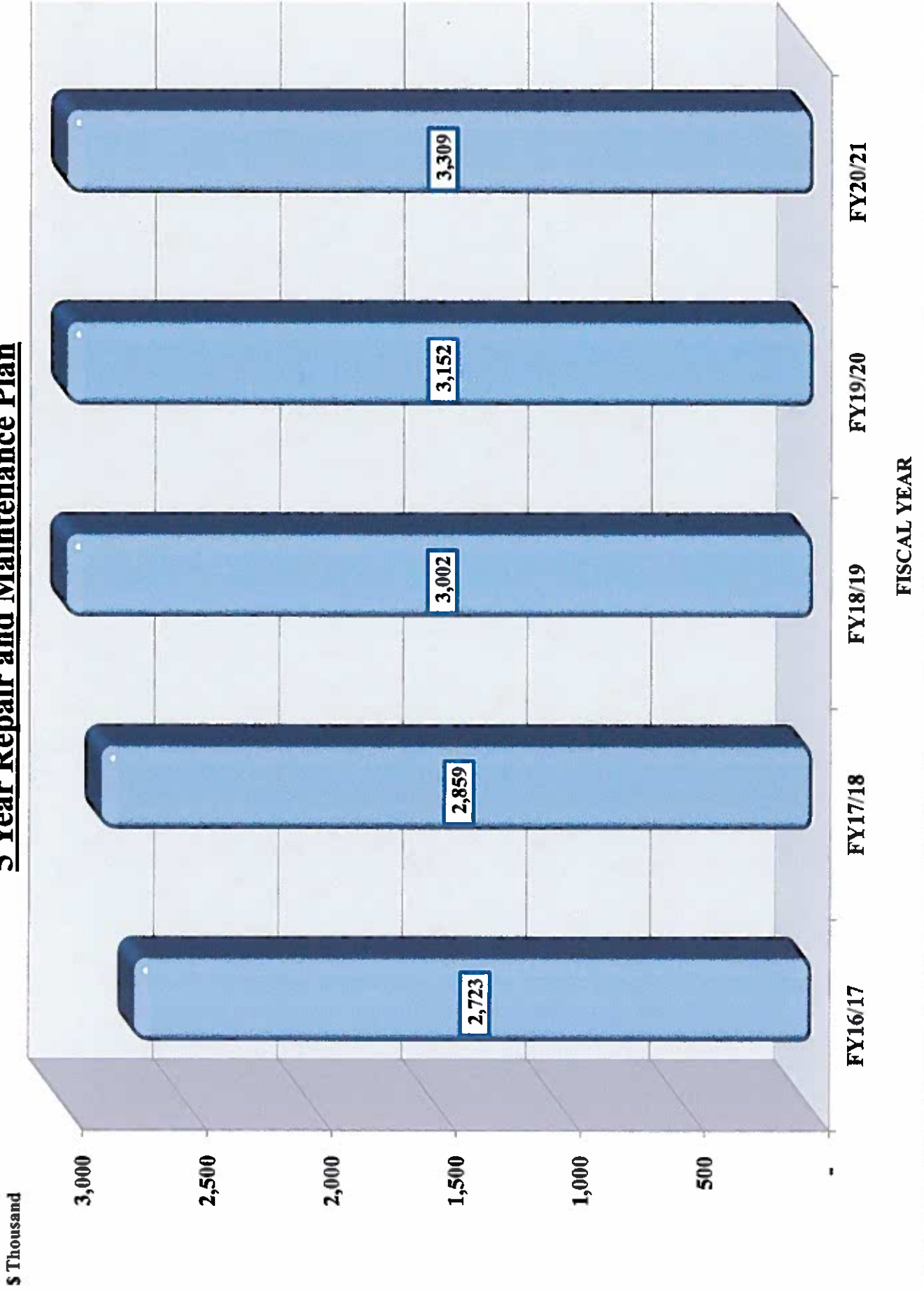


**New York Convention Center Operating Corporation
April 1, 2015 - March 31, 2016**

Plan Expenses - Total \$193,395K



New York Convention Center Operation Corporation 5 Year Repair and Maintenance Plan



JACOB K. JAVITS CONVENTION CENTER
Repair and Maintenance Plan

Item #	Description	FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	Total
1	R&M - House Electric	6,000	6,300	6,600	7,000	7,300	33,200
2	R&M - General Engineering	68,800	72,200	75,800	79,600	83,600	380,000
3	R&M - General Plumbing	800	800	900	900	1,000	4,400
4	R&M - General Painting	1,000	1,000	1,100	1,100	1,200	5,400
5	R&M Doors	58,400	61,300	64,400	67,600	71,000	322,700
6	R&M Roofing	10,500	11,000	11,600	12,200	12,800	58,100
7	R&M Fire System	255,500	268,300	281,700	295,800	310,600	1,411,900
8	R&M Glass	42,500	44,600	46,900	49,200	51,700	234,900
9	R&M General / Equipment	479,600	503,600	528,800	555,200	583,000	2,650,200
10	R&M CCTV Maintenance	80,700	84,700	88,900	93,400	98,000	445,700
11	R&M Cleaning Services	187,300	196,700	206,500	216,900	227,700	1,035,100
12	R&M Server/Hardware/Software Maint - MIS	1,370,600	1,439,100	1,511,100	1,586,600	1,665,900	7,573,300
13	R&M General - Advertising	66,600	69,900	73,400	77,100	80,900	367,900
14	R&M General - Exhibit Labor	31,300	32,800	34,500	36,200	38,000	172,800
15	R&M - Other Administration	63,000	66,200	69,500	72,900	76,600	348,200
TOTAL REPAIR & MAINTENANCE		2,722,600	2,858,500	3,001,700	3,151,700	3,309,300	15,043,800

JACOB K. JAVITS CONVENTION CENTER
5-YEAR REPAIR & MAINTENANCE PLAN – PLAN BUDGET

MAR 2016

1. R&M House Electric

Miscellaneous electric work; transformer yard and transformer rooms including miscellaneous electrical testing.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
6,000	6,300	6,600	7,000	7,300

2. R&M General Engineering

Miscellaneous HVAC repairs. This would include the 2 cooling towers, 136 HVAC units and all other mechanical units.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
68,800	72,200	75,800	79,600	83,600

3. R&M General Plumbing

Miscellaneous plumbing repairs. This would include repairs on fire sprinkler system, cleaning out lines, repair restroom fixtures, repair hot water heaters, etc.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
800	800	900	900	1,000

4. R&M General Painting

Miscellaneous painting repairs.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
1,000	1,000	1,100	1,100	1,200

5. R&M Doors

Repair and maintenance on all interior/exterior entrance/exit doors and overhead freight doors. This would include repairing the doors that are damaged during move- in/out.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
58,400	61,300	64,400	67,600	71,000

6. R&M Roofing

Roof repairs. (Subject to availability of certain items of Capital Plan and Renovation)

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
10,500	11,000	11,600	12,200	12,800

7. R&M Fire System

Repair and maintenance of the Siemens Building Management System and Fire System. This includes bi-weekly service and testing.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
255,500	268,300	281,700	295,800	310,600

8. R&M Glass

Repair and maintenance of all interior and exterior glass throughout the Center. This includes repairing glass that is damaged during move-in/out.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
42,500	44,600	46,900	49,200	51,700

JACOB K. JAVITS CONVENTION CENTER
5-YEAR REPAIR & MAINTENANCE PLAN – PLAN BUDGET

MAR 2016

9. R&M General / Equipment

Repair and maintenance of general facilities equipment.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
479,600	503,600	528,800	555,200	583,000

10. R&M – CCTV Maintenance

Repair and maintenance for CCTV.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
80,700	84,700	88,900	93,400	98,000

11. R&M - Cleaning Services

Repair and maintenance for the power sweepers, walk behind vacuums and carpet cleaning.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
187,300	196,700	206,500	216,900	227,700

12. R&M Server / Hardware / Software Maintenance - MIS

Server and Hardware maintenance agreements and software maintenance.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
1,370,600	1,439,100	1,511,100	1,586,600	1,665,900

13. R&M – Advertising

Repair and maintenance for the LED Marquee Display and Video Advertising Network system.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
66,600	69,900	73,400	77,100	80,900

14. R&M - Exhibit Labor

Repair and maintenance for the Voice4Net Broadcast, Recording System and Banner System.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
31,300	32,800	34,500	36,200	38,000

15. R&M – Other Administration

Repair and maintenance for administration area.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
63,000	66,200	69,500	72,900	76,600

(d) A self-assessment of budgetary risks.

New York Convention Center Operating Corporation prepares a self-assessment of budgetary risks and reviews it on an annual basis with the Finance and Audit Committee before the new fiscal year budget is recommended for approval by the Board of Directors.

(e) A revised forecast of the current year's budget.

Once approved by Board of Director the budget is not revised as year progresses.

(f) A reconciliation that identifies all changes in estimates from the projections in the previously approved budget or plan.

Once approved by Board of Director the budget is not revised as year progresses.

(g) A statement of the last completed fiscal year's actual financial performance in categories consistent with the proposed budget or financial plan.

Please see attached.

NEW YORK CONVENTION CENTER OPERATING CORPORATION
CONDENSED STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
Plan vs. Actual As of March 31, 2015
(000's)

	<u>Actual</u>	<u>Plan</u>	<u>Variance</u>
Operating Revenue			
Space Rental	\$ 25,394	\$ 24,811	\$ 583
Services	137,363	126,886	10,476
Other	<u>7,230</u>	<u>6,559</u>	<u>671</u>
Total Operating Revenue	<u>169,987</u>	<u>158,256</u>	<u>11,730</u>
 Operating Expenses			
Employee compensation and benefits	139,422	131,917	7,505
Facility operating expenses	13,580	13,609	(29)
Selling, general and administrative expenses	9,903	9,706	197
Annual other postemployment benefits expenses	<u>2,568</u>	<u>3,705</u>	<u>(1,137)</u>
Total Operating Expenses	165,473	158,937	6,536
 Depreciation and Amortization	<u>3,375</u>	<u>4,654</u>	<u>(1,279)</u>
 Loss from Operations	1,138	(5,335)	6,473
 Total Non-Operating Income	<u>(44)</u>	<u>60</u>	<u>(104)</u>
 Change in Net Position	<u>\$ 1,094</u>	<u>\$ (5,275)</u>	<u>\$ 6,369</u>

- (h) A projection of the number of employees, including sources of funding, the numbers of full-time and full-time equivalents, and functional classifications.**

FY2016-17 Request		
	Full Time	Part Time
Administration	138	40
House Labor	191	52
Show Labor	0	3,250
TOTAL	329	3,342

- (i) A statement of each revenue-enhancement and cost-reduction initiative that represents a component of any gap-closing program and the annual impact on revenues, expenses and staffing.**

None.

- (j) A statement of the source and amount of any material non-recurring resource that is planned for use in any given fiscal year.**

None.

- (k) A statement of any transactions that shift material resources from one year to another and the amount of any reserves.**

None.

- (l) A statement of borrowed debt projected to be outstanding at the end of each fiscal year covered by the budget or financial plan; the planned use or purpose of debt issuances; scheduled debt service payments for both issued and proposed debt; the principal amount of proposed debt and assumed interest rate(s); debt service for each issuance as a percentage of total pledged revenues, listed by type or category of**

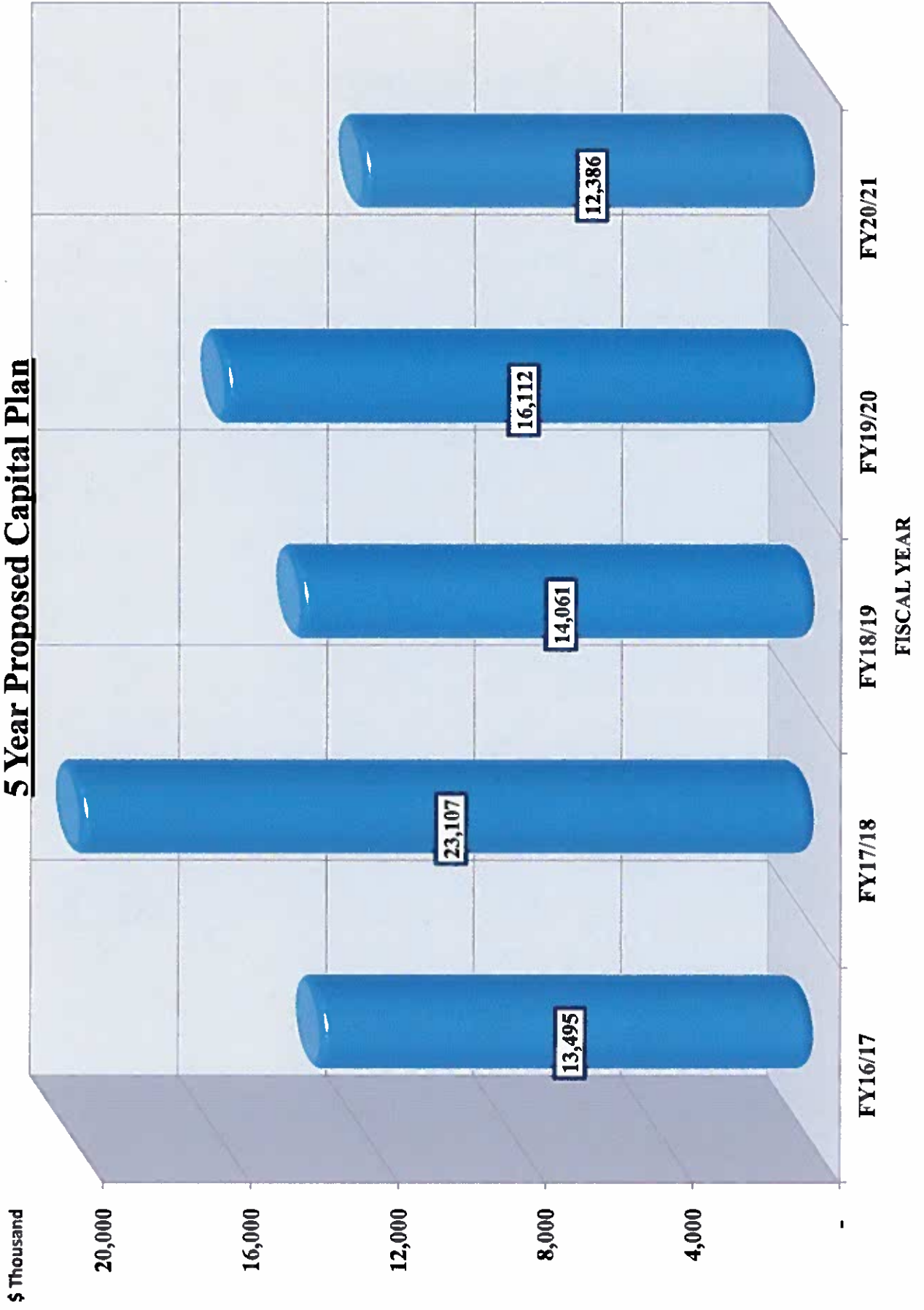
pledged revenues; cumulative debt service as a percentage of available revenues; and amount of debt that can be issued until legal limits are met.

None.

(m)A statement of the annual projected capital cost broken down by category and sources of funding, and for each capital project, estimates of the annual commitment, total project cost, expected date of completion and the annual cost for operating and maintaining those capital projects or capital categories that, when placed into service, are expected to have a material impact on the operating budget.

Please see attached.

New York Convention Center Operation Corporation 5 Year Proposed Capital Plan



JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

	Description	FY					Total
		FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	
1	Add Flat Bed & Replace 3 Wheelers - Cushman Carts	67,000	67,000	67,000	67,000	67,000	335,000
2	C-Cure Install on Secure Areas	200,000	100,000	100,000	100,000	100,000	600,000
3	Cleaning Equipment Replacement	188,000	188,000	188,000	188,000	188,000	940,000
4	Concrete Side Walk Repairs	290,000	290,000	290,000	-	-	870,000
5	Conference Room Tables and Chairs / Folding Chairs Replacement	250,000	800,000	650,000	950,000	600,000	3,250,000
6	Demarcation and Surveying Ground Level Entry Way	135,000	-	2,000,000	-	-	2,135,000
7	Dock Locks	-	171,000	171,000	-	-	342,000
8	Elevator & Escalators Mechanical Upgrades	200,000	400,000	400,000	400,000	400,000	1,800,000
9	Elevator Cabin Upgrades - 13, 14 & 16 (Cargo Elevator)	-	-	-	780,000	-	780,000
10	Enhance BMS - Vav Boxes	150,000	100,000	75,000	50,000	50,000	425,000
11	Expansion Joints Replacement	250,000	250,000	-	-	-	500,000
12	Exterior Electronic Signage at Light Poles	-	-	-	540,000	300,000	840,000
13	FF&E - Interior Benches and Public Space Furniture	100,000	100,000	50,000	50,000	50,000	350,000
14	Food Service Stations for Meetings Rooms	300,000	-	-	-	-	300,000
15	Fresh Air Intakes at Inner Roadway - Filtration Remediation	200,000	-	-	-	-	200,000
16	Galleria / River Pavillion Lighting Controls	200,000	150,000	-	-	-	350,000
17	Guest Service Kiosk	35,000	-	-	-	-	35,000
18	High Voltage Yard Transformer	200,000	300,000	-	-	-	500,000
19	Improvements to Wash down Stations - Sanitary / Health Dept.	85,000	-	-	-	-	85,000
20	Interior Signage Package Building Wide Phase II - Wayfinding & Safety	154,000	-	-	-	-	154,000
21	Javits North Enclose Loading Dock-Weather Control/Energy Conservation	135,000	-	-	-	-	135,000
22	Javits Signage 12th Ave.	-	-	-	154,000	150,000	304,000
23	Labor Hall Security Equipment	100,000	100,000	-	-	-	200,000
24	Landscaping Package	135,000	135,000	-	-	-	270,000
25	Level 2 & 3 Air Walls	-	2,980,000	-	-	-	2,980,000

JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

	Description	FY					Total
		FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	
26	Loading Dock Vertical Rolling Gates with Egress Doors		2,300,000	-	-	-	2,300,000
27	Main Kitchen		3,500,000	-	-	-	3,500,000
28	Main Substation	2,600,000	2,600,000	2,600,000	1,000,000	1,000,000	9,800,000
29	Material Storage Organization for Show Electric/Setup/Finance/F&B	145,000	145,000	-	-	-	290,000
30	Meeting Room Doors	130,000	130,000	-	-	-	260,000
31	MIS Various Hardware & Software - IT	61,000	32,600	61,350	32,600	61,350	248,900
32	MIS Various Non-Oracle Projects - IT	2,515,000	4,132,000	4,652,000	3,030,000	4,500,000	18,829,000
33	MIS Various Oracle Implementation Support - IT	1,237,500	579,200	890,000	1,378,000	1,450,000	5,534,700
34	Mobile Work Area - Show Floor	15,000			15,000		30,000
35	Motorola (MotoTurbo) Radio New system with Additional Frequencies	35,000	35,000	35,000	35,000	35,000	175,000
36	Multi-Level Set Up Storage	250,000	250,000	-	-	-	500,000
37	New Washer & Dryer	78,000	-	-	-	-	78,000
38	Public Bathrooms Renovation		312,000	312,000	-	-	624,000
39	Relocate Retail Tenants	50,000	-	-	-	-	50,000
40	Renovation plan (Administration Area)	250,000	250,000	-	-	-	500,000
41	Replace Black Top With Concrete Slab At Truck Bays 1st Level	250,000	250,000	250,000	250,000	250,000	1,250,000
42	Replace Fire Alarm System - Life Safety	-	-	-	5,400,000	1,500,000	6,900,000
43	River Pavillion Carpet Replacement	-	-	-	342,000	200,000	542,000
44	Safety Improvement Equipment (AED Replacement)	175,000	50,000	50,000	50,000	50,000	375,000
45	Security Cameras CCTV	750,000	150,000	150,000	150,000	150,000	1,350,000
46	Set-Up Equipment Replacement	-	400,000	300,000	200,000	350,000	1,250,000
47	Show Electric - Audio / Lighting / Video / Software Upgrade	485,000	835,000	360,000	200,000	350,000	2,230,000
48	Show Manager Offices Renovation	-	-	-	540,000	350,000	890,000
49	Show Power at Inner Roadway - Risk Management	142,000					142,000
50	Sustainability - Conversion to Energy Efficient Lighting	150,000	150,000	350,000	150,000	150,000	950,000

JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

Description		FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	Total
51	Tenants / Retail Lease Program	35,000	35,000	35,000	35,000	35,000	175,000
52	Truck Check In Offices at 12th Ave. & 39th St.	78,000	-	-	-	-	78,000
53	Vertical lifts	60,000	-	-	-	-	60,000
54	VIP Lounge - Board Room	340,000	250,000	-	-	-	590,000
55	VIP Parking	-	500,000	-	-	-	500,000
56	Wall Protectors in High-Frequency Access Areas	40,000	40,000	-	-	-	80,000
57	Website Development and Maintenance	250,000	50,000	25,000	25,000	50,000	400,000
TOTAL CAPITAL PLAN		13,495,500	23,106,800	14,061,350	16,111,600	12,386,350	79,161,600

1. Add Flat Bed & Replace 3 Wheelers - Cushman Carts

Motorized flatbed for the purposes of moving staff and materials to the work site.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
67,000	67,000	67,000	67,000	67,000

2. C-Cure Install on Secure Areas

Install Card access readers at secure locations such as administration, human resources, MDF room and other areas.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
200,000	100,000	100,000	100,000	100,000

3. Cleaning Equipment Replacement

Replace large scrubber, tilt trucks and vacuums.

FY15/16	FY16/17	FY17/18	FY18/19	FY19/20
188,000	188,000	188,000	188,000	188,000

4. Concrete Side Walk Repairs

In NYC sidewalks are the responsibility of the property owner. Repairs are required to all sidewalks around the perimeter 34th street to 12th Avenue to 40th street to 11th Avenue to 34th street. In addition all perimeter sidewalk around the 33 -34th street block.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
290,000	290,000	290,000	0	0

5. Conference Room Tables and Chairs / Folding Chair Replacement

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
250,000	800,000	650,000	950,000	600,000

6. Demarcation and Surveying Ground Level Entry Way West Side under 11th Ave Storage & Additional Storage East Ground Level

Identify land between Amtrak and Javits Center for purposes of storage and or entry into the building

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
135,000	0	2,000,000	0	0

7. Dock Locks

Install locks for trailers on docks 1st and 2nd Level.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	171,000	171,000	0	0

8. Elevator & Escalators Mechanical Upgrades

Upgrading electrical components, motors, sensors, etc.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
200,000	400,000	400,000	400,000	400,000

9. Elevator Cabin Upgrades - 13, 14 & 16 (Cargo Elevator)

Upgrading electrical components, safety, doors, interior finish.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	0	0	780,000	0

10. Enhance (BMS) New Building Management System – VAV Boxes

Enhance Building Management System and Fire/Life Safety System (new software and hardware upgrades): HVAC monitoring, electrical and plumbing infrastructures (switch gear rooms, amps/volts, temperatures, etc.)

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
150,000	100,000	75,000	50,000	50,000

11. Expansion Joints Replacement

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
250,000	250,000	0	0	0

12. Exterior Electronic Signage at Light Poles

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	0	0	540,000	300,000

13. FF&E - Interior Benches and Public Space Furniture

Furniture throughout the public spaces for show management, exhibitor and attendee use.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
100,000	100,000	50,000	50,000	50,000

14. Food Service Stations for Meeting Rooms

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
300,000	0	0	0	0

15. Fresh Air Intakes at Inner Roadway - Filtration Remediation

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
200,000	0	0	0	0

16. Galleria / River Pavillion Lighting Controls

New controls to permit variable lighting in an area that is utilized for events that need variable lighting similar to a ballroom.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
200,000	150,000	0	0	0

17. Guest Service Kiosk

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
35,000	0	0	0	0

18. High Voltage Yard Transformer

Replace a High Voltage Transformer 13,800 volts with a new high efficiency unit.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
200,000	300,000	0	0	0

19. Improvements to Wash Down Stations – Sanitary / Health Department

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
85,000	0	0	0	0

20. Interior Signage Package Building Wide Phase II – Wayfinding & Safety

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
154,000	0	0	0	0

21. Javits North Enclose Loading Dock – Weather Control / Energy Conservation

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
135,000	0	0	0	0

22. Javits Signage 12th Ave

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	0	0	154,000	150,000

23. Labor Hall Security Equipment

Install turnstiles, card access, monitoring stations, CCTV feeds, large screen monitors as part of the security stations to be located inside the newly renovated administration area and labor hall. An automated entry process for employees and a new visitor management software will be rolled out to provide secure access to the Center.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
100,000	100,000	0	0	0

24. Landscaping Package

Full landscaping around the Center as per the drawings provided By CCDC during the renovation project.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
135,000	135,000	0	0	0

25. Level 2 & 3 Air Walls

New Air Walls for Level 2 and level 3 are 30 years old that are very heavy, old technology bearing system and extremely hard to move and place. These would match the new air walls on level 1.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	2,980,000	0	0	0

26. Loading Dock Vertical Rolling Gates with Egress Doors

Replace the vertical rolling gates and single egress doors with a more energy efficient material and ability to only have open what is required to complete current process or use.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	2,300,000	0	0	0

27. Main Kitchen

Build new kitchen for shows at Javits North.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	3,500,000	0	0	0

28. Main Sub-Station

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
2,600,000	2,600,000	2,600,000	1,000,000	1,000,000

29. Material storage organization for Show Electric, Setup, Finance and F&B (5S Plan).

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
145,000	145,000	0	0	0

30. Meeting Room Doors

Doors are 30 years old and in many cases no locks and no entry from service corridors.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
130,000	130,000	0	0	0

31. MIS Various Hardware & Software

New PC / Monitors / Lap-Tops / Scanner and Window 10.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
61,350	32,600	61,350	32,600	61,350

32. MIS Various Non-Oracle Projects

Cisco Automation Enabled Connected Venue & UCS Remote Desk-Top Solution, Active Directory & A/R upgrade.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
2,515,000	4,132,000	4,652,000	3,030,000	4,500,000

33. MIS Various Oracle Implementation Support

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
1,237,500	579,200	890,000	1,378,000	1,450,000

34. Mobile Work Area – Show Floor

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
15,000	0	0	15,000	0

35. Motorola (MotoTurbo) Radio new system with additional licensed frequencies

The project is to increase number of radios in the consecutive years.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
35,000	35,000	35,000	35,000	35,000

36. Multi-Level Set Up Storage

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
250,000	250,000	0	0	0

37. New Washer & Dryer

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
78,000	0	0	0	78,000

38. Public Bathrooms Renovation

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	312,000	312,000	0	0

39. Relocate Retail Tenants

Relocate retail tenants Super Shuttle and Taste NY to create another revenue opportunity for CenterPlate.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
50,000	0	0	0	0

40. Renovation plan (Administration Area)

Administration renovation to convert to the open concept and a much larger percentage of staff together.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
250,000	250,000	0	0	0

41. Replace Black Top With Concrete Slab At Truck Bays 1st Level

Replace black top at loading docks.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
250,000	250,000	250,000	250,000	250,000

42. Replace Fire Alarm System - Life Safety

Fire alarm system for the 2 million square feet – six square blocks Javits Center is being repaired as part of the renovation but it is 30 years old and should be replaced in total if and when the capital money is available. .

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	0	0	5,400,000	1,500,000

43. River Pavillion Carpet Replacement

Carpet is more than 10 years old and area is used for events that require carpet that is of a high level and not damaged.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	0	0	342,000	200,000

44. Safety Improvement Equipment

Replace 13 AED machines.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
175,000	50,000	50,000	50,000	50,000

45. Security Cameras CCTV

Replace 150 end of life cameras with new high mega pixel cameras and adequate video storage in the MDF room. License plate recognition technology will be installed at all entry points to the Center.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
750,000	150,000	150,000	150,000	150,000

46. Set-Up Equipment Replacement

Replace risers, stages and rails.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	400,000	300,000	200,000	350,000

47. Show Electric - Audio / Lighting / Video / Software Upgrade

Software and equipment for audio, exhibit hall lighting, video and goosenecks upgrade.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
485,000	835,000	360,000	200,000	350,000

48. Show Manager Offices Renovation

Renovation of all the offices. They are 15 since last renovation and they sustain high usage. .

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	0	0	540,000	350,000

49. Show Power at Inner Roadway – Risk Management

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
142,000	0	0	0	0

50. Sustainability - Conversion to Energy Efficient Lighting

Replace currently used fixture with another type to accommodate a more energy efficient lighting, targeting energy usage reduction.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
150,000	150,000	350,000	150,000	150,000

51. Tenants / Retail Lease Program

Renovation work on spaces being rented to tenants on a permanent basis. i.e. Contractors.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
35,000	35,000	35,000	35,000	35,000

52. Truck Check In Offices at 12th Ave. & 39th St.

We will be utilizing the truck check in offices for other uses but the decorating companies must have space out from the weather to manage the marshalling of the trucks for shows. Build out space.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
78,000	0	0	0	0

53. Vertical Lifts

Purchase of two 45' Genie booms and two 19' scissor lifts. Replacement for aging fleet.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
60,000	0	0	0	0

54. VIP Lounge - Board Room

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
340,000	250,000	0	0	0

55. VIP Parking

Parking alternative for VIP for Shows.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
0	500,000	0	0	0

56. Wall Protectors in High-Frequency Access Areas

Stainless steel or other material depending on the area to protect walls from forklift, machinery or other freight movement for shows.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
40,000	40,000	0	0	0

57. Website Development and Maintenance

Software and equipment for website and Javits Experience implementation and upgrade.

FY16/17	FY17/18	FY18/19	FY19/20	FY20/21
250,000	50,000	25,000	25,000	50,000



JACOB K. JAVITS CONVENTION CENTER OF NEW YORK®

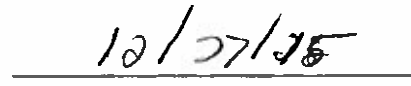
Henry R. Silverman Chairman of the Board
Alan E. Steel President and Chief Executive Officer

**Certification of Assumptions and Method of Estimation for Budget and
Financial Plan 2016-2019 in accordance with the Comptroller's
Regulation 203.9 Certification**

To the best of my knowledge and belief after reasonable inquiry, the Jacob K. Javits Convention Center of New York's 2016-2019 Budget and Financial Plan approved by its Board and was based on reasonable assumptions and methods of estimation and is in conformance with the State Comptroller adopted Regulation 2NYCRR Part 203, Budget and Financial Plan Format, Supporting Documentation and Monitoring – Public Authority.



John C. Menapace
Chief Financial Officer



Date